



18A Estate Havensight | St Thomas, VI 00803  
9-A La Grande Princess Unit #8 | St Croix, VI 00820  
| 340-714-9009



336 South Service Rd | Melville, NY 11747  
| 516-336-6720



## USVI COMPOSITE POLE INSTALLATION PROJECT

EVENT # **PR-13-20**

SUBMITTED BY:

**HAUGLAND VIRGIN ISLANDS INC**

SUBMITTED TO:

**Ms. Delores Donovan  
Manager of Contract Administration  
Virgin Island Water and Power Authority  
9720 Estate Thomas  
3rd Floor, Al Cohen Plaza  
Charlotte Amalie, St. Thomas 00802**

SUBMITTED ON:

**DECEMBER 19, 2019**

**PRICING VALID FOR 60 DAYS**





December 19, 2019

Ms. Delores Donovan  
Manager of Contract Administration  
Virgin Island Water and Power Authority  
9720 Estate Thomas  
3rd Floor, Al Cohen Plaza  
Charlotte Amalie, St. Thomas 00802

Reference: PR-13-20

Dear Ms. Donovan;

Haugland Virgin Islands Inc thanks you for the opportunity to respond to this invitation, and provides the following "Proposal":

### Executive Summary

Haugland Virgin Islands Inc is a local USVI based utility contractor with operations on St Thomas, St Croix, St John, Water and Hassel island. Haugland Virgin Islands Inc is an affiliate of Haugland Energy Group LLC, a USA mainland entity that has operations locally in the USVI, as well as, throughout the Northeast region of the United States providing electric transmission, distribution, substation and power plant construction and utility related maintenance services.

Collectively, Haugland Energy Group LLC. and Haugland Virgin Islands Inc are referred to as the "Company", or "Haugland Energy", or "Haugland" in this proposal.

Both companies have the same ownership and a common management team that has decades of extensive experience in the utility industry, specifically overhead and underground electric transmission and distribution. The Company's reputation is built upon a history of completing safely, on time, fast track quality projects that require coordination of project planning and execution with our Customer, local government agencies, subcontractors, vendors and our resources.

*a. Company Information*

Haugland Virgin Islands Inc ("HVI")  
Corporation  
EIN 66-0910034  
Formed in November 7, 2018 in USVI  
Office Addresses:  
9-A La Grande Princess, Unit #8, St Croix, VI 00803  
18A Estate Havensight, St Thomas, VI 00803;  
Phone 340-714-9009  
Ownership status: privately held  
President: William J Haugland  
Secretary: Edward Tackenberg

*b. RFP Contact Name, telephone number, and email of representative*

William Haugland  
Cell 631-747-2558  
Email: bill@hauglandllc.com



John Reynolds  
Cell: 631-786-7713  
jreynolds@HauglandLLC.com

*c. Affiliates:*

Haugland Energy Group LLC  
Limited Liability Company  
EIN 45-2854280  
Formed July 29, 2011 in Delaware  
Registered to do business in the US Virgin Islands (Registration 588148)  
Ownership status: privately held

## Company Profile

William Haugland is committed to the betterment of the Virgin Islands and has been investing in entities focused on the rehabilitation and the improvement of the USVI infrastructure.

In 2017, Haugland Energy Group LLC played a major role in the restoration of temporary power providing not only line construction resources, but management personnel to assist WAPA's team in assessment of damage, determination of materials needed, and coordination of line crews.

In 2018, William Haugland formed Haugland Virgin Islands Inc a USVI formed entity to transition its utility construction operation currently performed by Haugland Energy Group LLC and has been performing work for WAPA hardening the system installing composite and new wood poles, and associated attachments and conductor.

In 2019, William Haugland built an asphalt manufacturing and supply plant on St Thomas that opens under the name East End Asphalt LLC. Mr., Haugland built and assembled the plant using local USVI based firms and personnel. Since, commencement of operation last month, East End Asphalt has hired from the local St Thomas community, three full time equipment and plant operators to work at the asphalt plant. The Haugland team looks forward to employing more full-time residents as it expands its operation.

Mr. Haugland take pride in the USVI and is active in financially supporting local charities, schools, and organizations throughout the USVI.

## Company Qualifications and Compliance:

### **Safety Qualifications:**

As an active union International Brotherhood of Electrical Workers (IBBEW) contractor operating in the electrical and civil construction markets in the USVI and the mainland, the Company is well versed on local safety ordinances, state, federal and utility companies' rules and regulations. This includes OSHA, EPA, DPNR, National Electrical Safety Code, and WAPA specific Construction Standards.

Specifically, the Company

- is qualified to work on energized lines and is compliant with OSHA section 1910.269.
- is capable and qualified to work on all voltages that exist in the USVI
- has a Drug, Alcohol and Unauthorized Substance Testing Policy enforced and in place in the USVI.

- field and safety management on St Thomas and St Croix are trained on reasonable suspicion and post-accident testing.
- has performed construction related activities and is familiar with working conditions in St John, St Thomas and St Croix.

***USVI Territory Compliance:***

The Company strives to be in compliant of the laws of the states and territories it operates in and has spent a significant time, effort and funds establishing and transitioning its operations to be fully compliant:

To recap the Company:

- as required by HUD standards to bid this project The Company is legally registered to do business in the USVI. (USVI Business DP010054).
- is licensed in the USVI territory to perform electric service work, installation of equipment, rental of equipment, and asphalt paving services. (License No 2-43282-2L valid through 12/31/2020) The Company also has an engineering services license (License # 1-43282-1B valid through 8/31/2020) and meets the HUD minimum qualifications of respondent by having a valid business license for proposed work scope.
- maintains an office on St Thomas and St Croix.
- has an extensive fleet of specialized equipment already deployed in the USVI and capable of handling the challenging terrain. The Company has invested over thirty million dollars in on-island equipment and tooling, safety supplies, including core drilling machines and pressure diggers.
- spent over a million dollars in fees to the USVI to retitle, reregister and pay for USVI highway use and road taxes to legalize the equipment it currently has in USVI performing work on the Authority's system.
- carries the proper insurance including territory based automotive insurance with Guardian. All our motor vehicles have USVI plates can be legally operated in the territory. Our Employee have active USVI issued drivers licenses and are trained on operating of motor vehicles on the left side of the road.
- is good standing and is properly registered with the USVI department of finance for submission of employment taxes, and unemployment insurance.
- has an active workers compensation insurance account with USVI Department of Finance and files timely reports and payment. (Registration #12138)
- files form 720VI, the Gross Receipts tax returns monthly and remit taxes when applicable.

***USVI Territory knowledge and contract specific experience:***

The Company has been operating in the USVI for over two years and:

- is familiar with the Geotechnical makeup of the USVI and has successfully installed over five thousand wood poles and over thirteen hundred composite poles in the last year eighteen months.

- has established a working relationship with several local vendors and subcontractors that will play a vital role in the performance of this contract. Their roles are discussed in detail further in this proposal
- has in place commitments for housing on St Thomas and St Croix.
- has and continues to seek opportunities to employ residents and firms.
- is committed to on the job training and the development of its workforce including presenting opportunities for hire for Section 3 residents.
- makes best efforts to provide procurement opportunities for small and minority or women owned businesses and has identified opportunities for spend. See section further in Proposal.

***Federal Compliance:***

The Company's core business is working for federal, state, and regional government agencies and municipal and investor owned utilities. Having supported electrical restoration efforts on all major hurricanes in the last twenty years, the Haugland team is knowledgeable on federal compliance and requirements.

The Company:

- has an active federal DUNS number. 117125696 (STT), 117359020 (STX)
- is registered with US Government and is listed on the "SAM" system.
- is compliant with Davis Bacon Requirements and HUD reporting and capable of providing certified payroll.
- has and enforces an Affirmative Action Policy.
- invests in the industry by permitting its management to hold various Apprenticeship Selection Committee position to ensure diversity and opportunity for union affiliation membership.
- Our employees are US citizens and are permitted to work in the USVI without the need for VISAs.

**Financial Capacity and Resources:**

The Company is supported by an extensive balance sheet. The Company has excellent relationships with the banking community and maintains several equipment and lines of credit facilities to support its day-to-day operations. The Company has leveraged these relationships and has been able to continue restoration efforts despite not getting paid from WAPA in accordance with contractual payment terms.

The current RFP offers 90 days payment terms. The Company is willing to offer early payment discounts as an incentive for WAPA. Please see last page of proposal for further details.

In addition, the Company is further supported by the surety market with a one-billion-dollar bonding capacity.

During the last two years, Haugland has demonstrated its ability to provide equipment and personnel resources and ramp up and down as needed.

In addition, the Company is knowledgeable on shipment logistics and can hire its own ships for major movement of equipment.

## Safety Record:

Haugland Energy has an impeccable safety record which is a reflection on its Field and Safety leadership and organizational culture.

The Company has an extensive new hire orientation program that all personnel are required to participate in to indoctrinate them to the working environment, conditions and expectations for becoming part of the Haugland team.

The initial phase is conducted in a classroom setting with the area safety representative and the Island specific Superintendent conducting the session. The second phase involves the field general foreman direct oversight in the field to assess core competencies and leadership ability.

The Company is a strong believer in vetting its employees and termination of employment for those who demonstrate disregard or undesirable behavior or work traits.

The Company requires all projects to have a Health and Safety Plan ("HASP") that is tailored to the work and site conditions. The Company requires all personnel to be trained on the HASP.

Crews are required to perform daily job briefs and identify known and potential dangers surrounding that day's activities, and methods to mitigate potential harm.

The Company gives STOP work authority to all its personnel regardless of organization rank and encourages all personnel to speak up and question movements.



***Below are safety statistics specific for work in USVI:***

	<u>2018</u>	<u>2019</u>
Total Case Incident Rate:	.32	.69
Lost Time Injury Rate	.32	.69
(Zero is Perfect. National average for NAICS code 23713 = 2.6)		



## Relevant Project Experience:

The Company has been successfully performing the work described in the RFP on the Authority 's electrical system for over two years. We have also performed composite pole in the mainland.

Firm: Virgin Islands Water & Power Authority  
Contact: Niel Vanterpool  
Phone Number: 340-643-8954  
Work Scope: Installation of composite and wood poles, framing, related attachments, wire and services  
Date: 3/18-to date

Project: Location, St Thomas- Installed to date

- **Composite Pole -337 poles**
- Wood Pole-2285 poles

Project: Location; St. Croix- Installed to date

- **Composite Pole -743 poles**
- Wood Pole-2610 poles

Project: Location; Water Island- Installed to date

- **Composite Pole -200 poles**
- Wood Pole-15 poles



## Our Team's Qualifications and Compliance:

Our linemen are highly qualified and experience in utility line distribution, transmission and substation construction. As IBEW apprentices they go through an intensive schooling and training and are required to complete over 7000 hours of on the job instruction and 2000 hours of book study. In addition, our employees are required to perform continuing education and refresher training including bucket top rescue, pole top rescue, first aid / adult CPR.

Our leadership team have also pass qualification for Osha T&D 10 hour safety training.

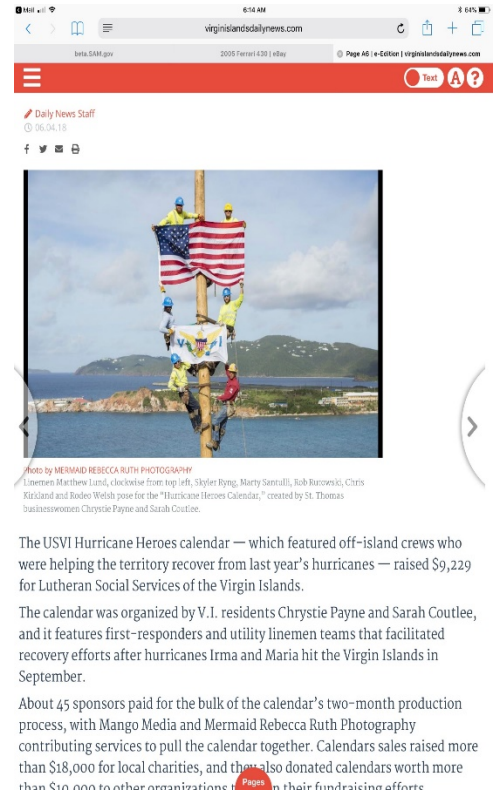
Our field leadership have active **TWIC cards** that permit access to Port of St Thomas and St Croix to facilitate receipt of and movement of materials

Our employees have **USVI issued drivers licenses** to legally operate motor vehicles.

Majority of our workforce have made connections with the local USVI community with a significant portion taken root in the USVI participating in community and church events

Some of our employees have **changed their residency** to the US Virgin Islands from states in the USA and relocated their families.

Our employees take pride in the USVI and actively volunteer time and money to support local charitable organizations and have been recognized in local newspapers and by USVI politicians.



## Key Personnel to Support Contract:

The Company's key personnel played a vital role in the restoration efforts on St Thomas and St Croix in 2017 and are knowledgeable on conducting line construction in the USVI.

### Project Executive Team:

**William J Haugland, Chief Executive Officer/Chairman**, as the company's founder, Mr. Haugland brings decades of experience having built and operated over a dozen successful infrastructure related businesses. He is an icon in the T&D industry and enjoys a well-deserved reputation for leadership and integrity amongst his peers and customers. He drives his team to succeed and guides them on how to. As a Journeyman lineman by trade, he understands first hand the challenges of the industry and can relate to the craft workforce.

**Thomas Halpin, Vice President**, brings over 30 years of experience in the power line construction business, as a journeyman lineman and then as an estimator, project manager and executive. Prior to joining the Haugland Team, Mr.



Halpin owned and operated Halpin Line Construction, a New England company that specialized in overhead distribution and transmission, underground distribution, fiber optic installation, substation construction, and storm restoration.

**John Reynolds, Chief Commercial Officer**, brings 25 years of public and private accounting experience with 20 of those years dedicated to the utility construction industry working under Mr. Haugland's leadership. He is involved with contract negotiations, and project execution. He is an advocate of instituting technology to streamline business processes and interacts regularly with the Project Management Team.

**William Leonard, Director of Environmental Health & Safety**, brings over 25 years of experience ensuring safety compliance in the utility construction and engineering fields. He has comprehensive technical knowledge encompassing civil engineering, electrical transmission, electrical distribution and substation work.

#### **On Island Support:**

**Stephen O'Halloran, Project Manager**, 25 years of experience as an IBEW Journeyman Lineman. He has capably led teams of up to 500 workers including journeyman linemen, apprentices and subcontractor forces on various storm restoration efforts including 2017 restoration of St Croix following Hurricane Irma and Maria.

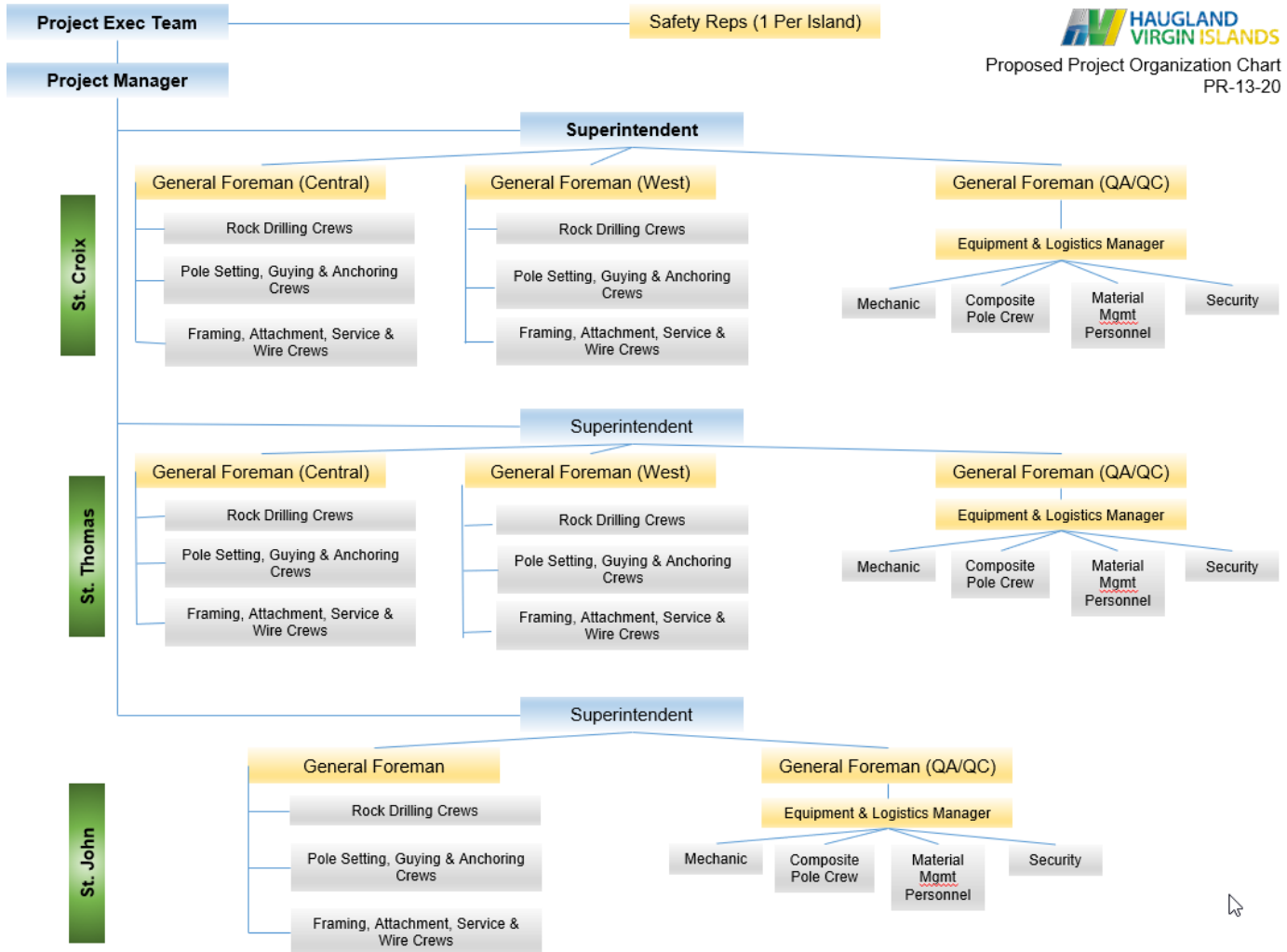
**Anthony Jalbert, Superintendent St Croix**, 8 years of experience as an IBEW Journeyman Lineman. Mr. Jalbert embraces the use of technology and excels at planning and training requirements of the trade.

**Dominick DeDominicis, Superintendent St Thomas**, brings over 35 years of utility and contractor line construction experience. As a seasoned Superintendent his knowledge base covers overhead and underground electric distribution and transmission systems.

**Steve Squillante, Superintendent St John**, brings over 35 years of utility and contractor line construction experience. Steve is currently, overseeing Haugland's East End Substation project for WAPA. He has an in-depth knowledge of energy transmission and distribution network as former Director of Plant Services. He began working in the Overhead Lines Department in the Apprentice Lineman Program and progressed up to managerial ranks within a utility on Long Island.



## Project Organization Chart:



## Job Descriptions

The Project Executive Team has responsibility for the steering the success of the project by providing oversight and management of the entire project team. This individual is responsible to carry out the full project cycle from the start of construction and through the project closeout phase including continually assessment of the project's safety, performance and ensure compliance with all Contractual obligations.

The Project Manager has direct responsibility for the schedule, budget, quality and Health, Safety, Security and overall performance of the project and is the primary point of contact with the Owner for day to day work performance. Includes planning, creating, and/or managing all work activities, variances, tracking, reporting, communication, performance evaluations, staffing, and internal coordination with functional managers

The Health, Safety and Environmental Manager has overall responsibility for the establishment and enforcement of the Company's Health, Safety, Security and Environmental standards for all Project work. The HSSE Manager will ensure all required environmental health and safety activities for the site are accomplished as required by regulatory or policy requirements. These individual conduct safety orientations and indoctrination, effect scheduled safety observations and inspections, develop site-specific safety processes and procedures, and work with the Corporate HSSE Manager to ensure implementation of the HSSE Plan.

The Superintendent is responsible for assisting project manager in planning, client satisfaction, meeting client requirements, coordinating contractual requirements, cost tracking, weekly meeting minutes, project report generation, resource management, and close out documentation. In addition, the super is responsible for direct oversight over field operations to ensure linemen are provided proper equipment, tooling and safety supplies and crew composition to successfully perform the project. The Superintendent is responsible for coordination of housing, and transportation of personnel around the island. This individual has direct oversight over field general foreman, warehousing and mechanics operation.

The General Foreman is responsible for direct oversight over line crews to ensure construction is built to standard, in a safe and productive manner. Responsibilities include conducting a thorough pre-construction walkdown of circuits prior to commencement of work to deal with any design, material or field conditions not accounted for on drawings.

The General Foreman QA/QC Manager has overall responsibility for the establishment and implementation of the Quality Standards for the Project. The QA/QC Manager performs Quality Assurance reviews to ensure the construction is in accordance with the Authority's standards, that the units reported are accurate representation of the work performed. The managers review the daily and weekly production reports; evaluates, audits, and reports on any deviations noted to make corrections to ensure compliance with contractual requirements. Our quality approach is further explained below. This individual is also responsible for coordination of housing, and logistics of personnel rotating between islands.

The Company's Equipment and Logistics Manager oversees the procurement and receiving of product, including internal and WAPA supplied equipment. The Equipment Procurement Manager directs, coordinates, the ordering of parts, tools, safety and supplies to ensure fleet is in adequate condition, in compliance with DOT, and electrical testing requirement. This individual works with the ports to ensure movement of containers through the ports.

### Management Approach to Complete Work:

We understand the challenges of working on an island including issues with supply chain, and port access. We have never charged standby delay time to WAPA when materials availability was constrained. Instead we demonstrated flexibility to increase and decrease headcount to meet the pace of material availability. We have also demonstrated ability to change crew sizes or crew type to keep all personnel performing productive work. Haugland Energy maintains extra specialized equipment and tooling to accommodate crew transitioning.

The Company believes in an assembly align approach with specialty crews focused at completing portions of work scope. We run primarily three different types of crews:

**Rock Drilling Crews**— focused on creating pole holes coring through dense rock

**Pole Setting, Guying and Anchoring Crews-** focused on proper assembly, erection, and guying of poles

**Framing, Attachments, Services, and Wire Crews-** focused on the top of the pole construction.

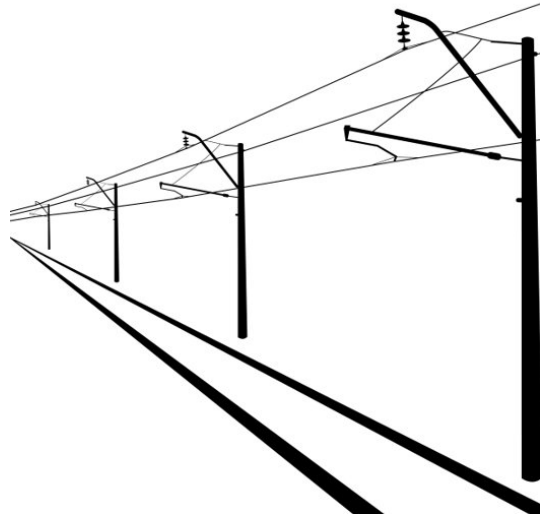
**Composite Pole Assembly Crew-** focused in assembling composite poles in the yard, drilling attachment holes, and bolting on

**Material Management and Tooling Crew-** focused on laying out materials for current and next day's activities to ensure efficient yard time.

**Maintenance Crew-** focused on mechanical repair and assessment of proper working of equipment.

There is a natural sequencing of activities that need to occur in a certain order to ensure our crews can perform work in a productive manner. Internally, we schedule and track these activities on a feeder by feeder basis to ensure overall schedule compliance. These activities are as follows and are further described in the work flow process.

- i) Work packages issued to the Company
- ii) Desktop review of work
- iii) Constructability review
- iv) Verification of materials on hand to commence feeder hardening
- v) Verification of environmental and related permits
- vi) Verification of environmental clearances
- vii) Circuit approved ready for construction
- viii) Crew assignments
- ix) Work completion
- x) Quality Review by General Foreman
- xi) Quality Review by Superintendent
- xii) Circuit Closeout





**Constructability review :** Haugland Virgin Islands early construction involvement in the USVI wood and composite pole projects over the last 2 years has helped in creating an understanding of the project design and methods of completion within a timely manner. This knowledge gained will be an asset moving forward to the completion of future projects.

**Materials coordination:** *Material Coordinator oversees the operation of the islands to ensure all the correct material is available and ordered for the projects, along with scheduling and documentation of this material with WAPA and associated parties.*

**Work plan:** If lines can be safely turned off and de-energized, arrangements will be made with the Program Manager to notify the District Operator so that written switching procedures can be developed. De –Energizing the line is generally not required when protective measures, such as guarding, isolating, or insulating, are utilized. These precautions shall prevent employees from contacting such lines directly with any part of their body or indirectly through conductive materials, tools, or equipment.

Once the feeder mitigation work order has been assigned, the Crew Leader will arrive at the location and review the work to be performed with the crew. Work area protection will be placed around the trucks and the foreman will perform a Job Hazard Analysis followed by a job safety brief. The crew leader will perform a job briefing at the start of each day and anytime during the day that the scope of work changes. Once the job hazard assessment has been completed, more specific work area protection will be established as dictated by the nature of the work.



For all pole setting operations, the crew will establish:

- When available, verify dig safe was performed and all mark-outs are clear and underground facilities have been identified
- Create work plan for specific work involved with the task
- Perform job brief
- Verify the integrity of the pole being replaced
- Excavate by hand, the first three feet, based on findings and mark-out, utilize mechanical means to excavate to depth
- Set pole
- Backfill and tamp

For framing operations:

- Verify framing detail and requirements based on work order
- Complete job hazard assessment
- Verify clearance requirements
- Perform required work

During wire stringing operations our employees will use care while handling cable in the field to avoid scratches, cuts or kinks in the conductor during the field operations of laying out the cable, stringing, tying and clipping in. Additionally, to minimize the possibility of conductor damage, tying will be completed as soon as possible after sagging. These work practices reduce the number of stress concentrations and are part of the Company's work methods.



Stringing or Removing De-energized Conductors:

- Prior to any wire string operation, a job briefing will be held to set forth the plan of operations.
- A job hazard assessment will be developed with a detailed work plan
- Existing phase conditions will be noted and documented
- All clearances will be verified
- Where the possibility exists of the conductor accidentally contacting an energized feeder or receiving induced voltage build-up, the conductor shall be grounded or the exposed employee isolated.
- Anytime the new conductors cross over energized conductors in excess of 600 volts, guard structures shall be installed, or provisions made to isolate the workers. The line being strung shall be grounded on either side of the crossover or worked as if energized.
- Pulling lines and accessories shall be inspected weekly and manufacturer's load ratings shall not be exceeded.
- While conductor-pulling line is being pulled, employees are prohibited from working under cross arm or overhead operations.
- Reel handling equipment shall be maintained in accordance with the manufacturer's operating instructions and communications between reel tender and pulling rig operator provided.
- Each pull will be dead-ended at both ends before subsequent pulls.
- At completion of wire installation phasing will be performed to verify no out of phase condition exists.

After pole installation, the hole shall be backfilled with suitable material based on existing soil condition. If there is a risk of movement due to poor soil conditions then suitable backfill will be brought in and used, compaction will be at foot lifts by means of a hydraulic tamper.

Compression splices will be used for all tension and in line non-tension connections. Installations shall be made in accordance with WAPA's Distribution Construction Standards. If specific installations are not covered by Standards, the latest revision of the NESC will apply.

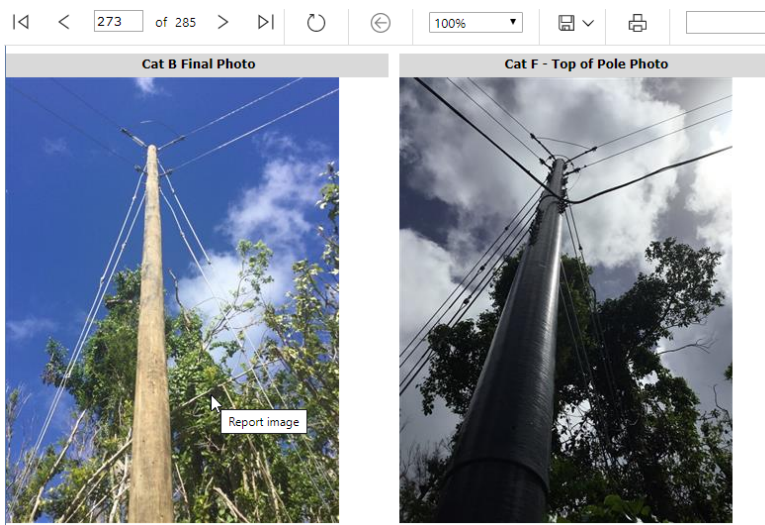
Grounding and bonding will be carried out in accordance with WAPA's Distribution Construction Standards.

## Weekly Construction Progress Reports:

### Our App:

The Company has made a significant investment in its IT infrastructure and has been utilizing its own custom "App" to allow real time data capture of work performed in the field at a pole level. The App also allows for standardization of the information collected with specifically designed logic driven drop down menus. Our App is GIS (geospatial analysis) referenced locking in actual GPS coordinates, to avoid any confusion over pole numbering. In addition to capturing data, our lineman is required to take before, after and in progress photographs to evidence the work performed. All the photos are geo tagged with actual work location and date/time of picture and provide empirical documentation.

Example of one pole is noted below which demonstrates picture of a wood pole that was upgraded to a composite pole.



While not necessarily a requirement of this Contract, our App has streamlined internal and external reporting requirements. Under our existing composite pole contract with the Authority, we have an established weekly reporting and exchange of data via a SharePoint link. We are currently providing data in excel and pdf format. Below is an example of the automatic notification sent to WAPA management with links to files.

Cat F Productivity files for week ending 11/17/2019 are ready:

[https://graceindustriesllc-my.sharepoint.com/:f/g/personal/rtamayo\\_hauglandllc\\_com1/EqbaTMj6yeJDuhJq6gndvDABFwZ-5pH9X48PozHvh7TVtw?](https://graceindustriesllc-my.sharepoint.com/:f/g/personal/rtamayo_hauglandllc_com1/EqbaTMj6yeJDuhJq6gndvDABFwZ-5pH9X48PozHvh7TVtw?)

Files > WAPA Reports > CatF Week Ending 11-17-2019

Name
STT Cat F Comp Poles 11-17-2019.pdf
STT Cat F Wood Poles 11-17-2019.pdf
STW Cat F Comp Poles 11-17-2019.pdf
STX Cat F Wood Poles 11-17-2019.pdf
STX Cat F Comp Poles 11-17-2019.pdf
STX Cat F Week Ending 11-17-2019.xlsx
STT Cat F Week Ending 11-17-2019.xlsx
STW Cat F Week Ending 11-17-2019.xlsx

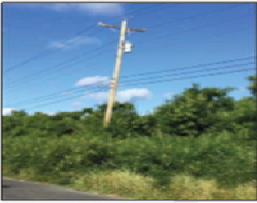


In addition, we are capable of reporting on a summary level complete pole installations vs planned installation to provide a high-level overview of work performed and work remaining. We can provide analytical data to support trending and to project contract completion.

## Quality Management Approach

The collection of data electronically is vital component to our review processes. Once the App is synched the production data electronically migrates through the Cloud and is stored in one central location. We are then able to generate standard reports that are sent out nightly for our Field Leadership to review for accuracy and completeness. We have specifically tailored exception reports that highlight potential data irregularities. Below is an example of a nightly report indicating work performed.

St. Thomas									
Unit	Description	Qty	Unit	Notes	Work Date	Install Repair	Hand Dig Cut Rock	Primary Secondary Neutral	Single Phase 3-Phase Energized Or Energized
8/15/19 - Continue									
3-033802 St. Thomas - Fender DIA									
New Composite Pole Units									
Unit 76.3	Transfer OR RCTALL of Single Phase Conductors dead end (Single Phase including neutral) de-energized	1	EA	Cut open primary and neutral, transferred and dead ended wire going to pole 1-010850.	8/15/19	Install			Single Phase De-energized
Unit 77	Compression Splice (all sizes) Install	2	EA	Spliced in 15 feet of LUT into primary and neutral to make back to new pole locations	8/15/19			Primary	
Unit 79	Re-sagging of Lines (per LUT)	430	LUF	Sagged primary and neutral going to pole 1-010850 after transfer to composite pole	8/15/19				
Unit 80.2	Upgrade of New Conductors (LUT to 357 AAC) De-energized per conductor (LUT) or Duplex and Neutral (each as 1 Unit)	30	LUF	Added LUT to primary and neutral to make back to new pole locations	8/15/19				
8/16/19									
3-033026 St. Thomas - Fender DIA									
New Composite Pole Units									
Unit 11.6	Installation of A3 Framing	1	EA	Frame pole to spec A3	8/16/19				
Unit 201	Use of pole Foam Backfill	1	EA	Installed 4 buckets pole foam	8/16/19				
Unit 245	Installation of 45 Ft. Composite Poles	1	EA		8/16/19			Rock	
Unit 262	Installation of Rock Hole including Backfill material	6	LUF		8/16/19			Rock	
Unit 57	Grounding for Poles including existing wood	1	EA	Installed 45' pole ground wire	8/16/19	Install			
3-033027 St. Thomas - Fender DIA									
New Composite Pole Units									
Unit 11.3	Installation of A3 Framing	1	EA	Frame pole to spec A3	8/16/19				
Unit 201	Use of pole Foam Backfill	1	EA	Installed 4 buckets pole foam	8/16/19				
Unit 245	Installation of 45 Ft. Composite Poles	1	EA		8/16/19			Rock	
Unit 262	Installation of Rock Hole including Backfill material	6	LUF		8/16/19			Rock	
Unit 57	Grounding for Poles including existing wood	1	EA	Installed 45' pole ground wire	8/16/19	Install			

As an additional step, as we complete segments of circuits, we do a visual verification of before and after photos and the units taken. Our technology allows us to seamlessly perform the function with minimal need to revisit in the field.

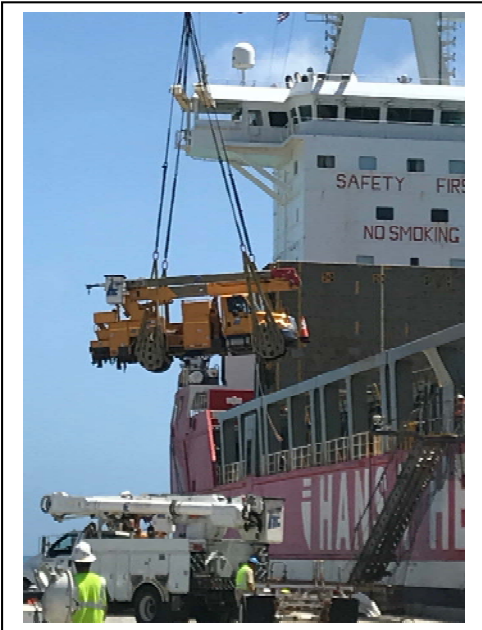
Unit	Description	Qty	Unit	Notes	Work Date	Install Repair Transfer	Handing Cut Kick Rock	Primary Secondary Neutral	Single Phase 3-Phase	Energized De-Energized	Crew
2-038255	Cell B - Final Photo			Cell F - In Progress Photo				Original Pole 2-028532			Section 1
											
											
<b>New Composite Pole Units</b>											
Unit 13.2	Installation of C3/C2 framing (C3-4 tangent no guys)	1	EA	Installed the pole for C3 framing	6/17/19						Ruz-Chanco's Crew
Unit 27	Compression Splice/cell splice/Install	1	EA	Installed compression sleeve per H&B design	6/17/19			Secondary			Ruz-Chanco's Crew
Unit 57	Grounding for Poles including existing wood	1	EA	Installed new pole ground	6/17/19	Install					Ruz-Chanco's Crew
Unit 73.2	Transfer of Three Phase Conductors - tangent (3 phases including neutral) energized	1	EA	Transformed 3 phase tangent energized	6/17/19				3-Phase	Energized	Ruz-Chanco's Crew
Unit 99	Re-sagging of Lines (per LF)	204	LF	Re-sagged #4 duplex after installing a compression sleeve	6/17/19						Ruz-Chanco's Crew
Unit 282	Installation of Rock Hole including Backfill material	9	LF	Set 60ft pole, H&B rock 4ft diam	6/17/19		Rock				Ruz-Chanco's Crew
Unit 260	Installation of 60 Ft. Composite Poles	1	EA	Set 60ft pole, H&B rock 4ft diam	6/17/19		Rock				Ruz-Chanco's Crew
Unit 385	Use of pole from Backfill	1	EA	Used 60ft of pole from	6/17/19						Ruz-Chanco's Crew
Unit 382	Removal of Old Wooden Poles	1	EA	Transformed corner pulled old pole backfilled and topped	6/18/19						Ruz-Chanco's Crew

## Proposed Staffing & Equipment:

Haugland's plan is to have over 150 combined resources and over 300 pieces of equipment working on the three islands.

Project Manager – 1  
 Superintendent -3  
 Safety Reps- 3  
 General Foreman 7  
 Working Foreman 32  
 Journeyman Linemen- 47  
 Apprentices- 15  
 Groundman/Equipment Operators 20  
 Flaggers- 20  
 Mechanics – 2  
 Total: 150

Material Handler Bucket Trucks- 63  
 Core Drilling Machines-2  
 Heavy Duty Line Trucks -31  
 Pressure Diggers- 7  
 Backyard Diggers- 4  
  
 Tensioner/Pullers- 12  
 Arbor Wire Trailers-19  
  
 Pickups, Vans, Jeeps -62  
 Mechanic, Rack, Box, Boom or fork Trucks-23  
 Backhoe/Skidsteers-4  
 Compressors- 6  
 Pole trailers- 20  
 Utility Trailers- 21  
 Light towers, Arrowboards-12  
 Office Trailers, Conexs-15  
  
 Total: 301



Haugland maintains a fleet of over **300 pieces of specialized equipment** to support its current composite pole work in the USVI. Haugland recognizes the challenges of obtaining timely repairs parts, and the lack of on-island qualifies repair shops and therefore maintains ample spare equipment to maintain productive workflow. Haugland also maintains extra reserves of common parts and wear items.

Haugland utilizes a GPS system to track movements of its equipment for insurance and operational efficiency. Haugland's equipment is currently on island and operational sound. The Company has tailored its equipment to meet the specific needs of each island. For example, on St Thomas, the Company utilizes Core Drilling machines to drill holes through the dense bedrock. Further on St Thomas, the Company utilizes smaller bodied material handler bucket trucks with extended reach to deal with the challenges of the hilly narrow roads. On St Croix, the Company utilizes pressure diggers and more off-road equipment to install poles.

On each island the Company maintains equipment to perform work and provide transportation logistics including material handler bucket trucks, digger derricks/pressure diggers/core drillers, with associated trailers. For wire pulling operations the Company utilizes various sizes and functional wire trailers, pullers and tensioners. Its warehousing and materials management operation is equipped with tractor trailers, boom trucks, rack trucks, box trucks and telescoping fork trucks. Its clearing crews are equipped with dump trucks, skid steers, and backhoes to remove vegetations. Its mechanics are equipped with road side mechanic trucks. For transportation logistics and supervision, the Company utilizes pickups, jeeps and vans.

## Construction Plan Highlights to Meet Pole Schedule and Anticipated Completion Date:

During the last two years, Haugland has demonstrated its ability to be flexible and work with WAPA management to overcome the supply chain as a result of limited operational cash flow. The Company has never invoiced for a delay associated with changes in schedule from lack of materials. To the contrary, the Company has demonstrated its ability to adjust up and down linemen count to stay on pace with material supply availability. The Company, in part was able to accomplish this by shifting of resources between island.

It is also important to note that the unit description listed in the attached schedule are limited and do not encompass all elements of line construction. Such examples are as follows.

1. Transfer secondary/neutral to pole
2. Install Bond, (Grounding Unit).
3. Re-sag House service wire.
4. Jumpers on Jumpers off. (Install jumpers/Mack's on energized wire or neutral wire)
5. Refuse C/O door
6. Install grounds. ( Ground de-energized lines to work on them safely).
7. Replace Photo cell on Streetlight
8. Ground streetlight



9. Install pole top pin
10. Install/remove epoxy dead end.
11. Install in line floater (epoxy dead end with 2 dead end shoes & a figure 8)
12. Install Standoff bracket. (for C/O, LA, tap, phase, etc....)
13. Installation/Removal of Taps
14. Install pole cap (Composite pole)
15. Transfer primary or secondary risers
16. Install/remove pole to pole guy.
17. Re-number pole

***While Haugland's interpretation of the units as been macro covering all related and ancillary functions, Haugland cautions the Authority that other contractors are versed in identifying tasks not specifically addressed in the wording of the unit and seek significant compensation in the way of a change order.***

We are fully operational on all islands, and do not require any mobilization time. Haugland has the resources and capabilities to handle the entire project and offers incentives to WAPA for full award. Please see last page of proposal.

The RFP calls for the following

St John- 1000 poles by 6/30/21  
 St Thomas- 1500 poles by 6/30/21.  
 St Croix- 1360 poles by 6/30/21 and additional 2250 poles by 12/31/20

Haugland does not anticipate any issues completing the work scope based on the and can install the poles as quickly as the materials are available on the islands. Please find below our current schedule to progress work. We have identified pole counts and correlating circuit numbers. Our plan would be progress work on all three islands.

**ST. Johns, USVI**

2020													
	Jan.	Feb.	Mar.	April	May	June	July	Aug.	Sept	Oct.	Nov.	Dec.	Total
STJ 7E-9E Phase 1				50	50	50	24						174
STJ 7E-9E Phase 2					50	50	76	100	100	74			450
STJ 7E-9E Phase 2											75	60	135
	0	0	0	50	100	100	100	100	100	74	75	60	759
2021													
	Jan.	Feb.	Mar.	April	May	June	July	Aug.	Sept	Oct.	Nov.	Dec.	Total
STJ 7E-9E Phase 2	60	75	75	31									241
													0
													0
	60	75	75	31	0	0	0	0	0	0	0	0	241

1000

1,000 Composite poles completed by June 30th 2021

Start date April 1st 2020

**ST. Thomas, USVI**

2020													
Total STT-A	Jan.	Feb.	Mar.	April	May	June	July	Aug.	Sept	Oct.	Nov.	Dec.	Total
Harley 6A Phase 2B				50	46								96
Harley 7A Phase 1					24	75	50	50	50	35	25	15	324
Harley 7A Phase 2						25	50	50	50	75	83	50	383
	0	0	0	50	70	100	100	100	100	110	108	65	803
2020													
Total STT-B Part-1-	Jan.	Feb.	Mar.	April	May	June	July	Aug.	Sept	Oct.	Nov.	Dec.	Total
Tutu 7C-9C Phase 1				50	30	30	24	20	20				174
Tutu 7C-9C Phase 2					30	30	30	30	30	30	20	13	213
	0	0	0	50	60	60	54	50	50	30	20	13	387
2021													
Total STT-B Part-2-	Jan.	Feb.	Mar.	April	May	June	July	Aug.	Sept	Oct.	Nov.	Dec.	Total
STT-EE-9D	75	71											146
DCF 7B-8B-10B Phase 1		30	50	84									164
													0
	75	101	50	84	0	0	0	0	0	0	0	0	310

1500

1,500 Composite poles completed by June 30th 2021

**ST. Croix USVI**

2020													
Total STX-B	Jan.	Feb.	Mar.	April	May	June	July	Aug.	Sept	Oct.	Nov.	Dec.	Total
STX 2A Phase 1				60	50	45	45	32					232
STX 2A Phase 2				60	110	120	80	81					451
STX 2A Phase 3							46	49					95
STX 3A									160	104			264
STX 4A										66	170	82	318
0	0	0	0	120	160	165	171	162	160	170	170	82	1360
2021													
Total STX-B & STX-A	Jan.	Feb.	Mar.	April	May	June	July	Aug.	Sept	Oct.	Nov.	Dec.	Total
STX 5A	87	45											132
STX 6A	120	125	122	120	125	143	92						847
STX 10A			48										48
STX 6B			5	55	50								110
STX 8B							55	100	80	110	93		438
STX 9B						47	13						60
STX 10B Phase 1									90	60	67	110	327
STX 10B Phase 2							31	90	30	30	47	60	288
	207	170	175	175	175	190	191	190	200	200	207	170	2250

## MWBE Utilization Plan:

The Company is currently utilizing Minority and Women owned business that qualify for certification in the USVI as a MWBE firm and possibly as a DBE firm. Haugland is committed to make a good faith effort for the duration of the project to assure that minority, women business enterprise, labor surplus areas firms and explicitly disadvantage business enterprises/ small business ("Certified firms") are used for subcontracting and vendor procurement activities. Haugland makes every effort to level the playing field for Certified Firms by eliminating barriers and increasing access for small business participation and follows the following bid/contracting practices to encourage participation of Certified Firms.

1. Break out contract work to maximize opportunities for certified firms. Such effort might include segmenting larger scopes of work into smaller subcontracts to include scopes of work and economics most suitable for a certified firm;
2. Consider, where possible, subcontracting work to qualified certified firms that The Company would normally self-perform;
3. Solicitation of subcontract opportunities should occur, where possible, early enough in the process to allow for a fair opportunity to submit timely bids;
4. Bidders should be provided with the information needed (i.e. plans, specifications, schedule/time frames) to allow for realistic and competitive bids;
5. Bidders should be encouraged to attend pre-bid meetings and/or to have meetings with The Company to go over the bid and/or contract requirements;
6. Respond promptly and thoroughly to any request for information from a bidder to assist in their effort to respond.

### A. Contract Negotiation and Provisions

1. Adjust price where needed, possible and reasonable to contract with certified firms;
2. Adjust policy and/or terms and conditions, concerning bonding, lines of credit or insurance where possible and needed for certified firms to contract with The Company;
3. Adjust payment provisions, and terms and conditions where possible and needed for certified firms to contract with The Company.

Haugland welcomes the opportunity to mentor Certified Firms and actively seeks formal participation in government approved programs. Specifically, for this contract, Haugland sees opportunities to use Certified Firms for the following expenditures:

- Flagging Services- this is work typically self-performed that Haugland. In the interest of providing local firms with opportunities to put local residents to work, Haugland has been subcontracting flagging to 4 Cut Landscape under its existing Composite Pole contract. 4 cut is a minority owned firm that is applying for official certification. Haugland estimates spend to be \$100,000 to \$1,500,000 depending on awards.

- Yard Security- Overnight and afterhours yard security is a vital function to protect the government's materials and the Companies equipment and supplies. Currently, the Company uses a mainland-based provider and is looking to transition guard services to a local firm. Haugland will seek participation and estimates security to be \$100,000 to \$400,000 depending on award.
- Streetlight and Solar Panel Transfers: Haugland would like to subcontract work to Fortress Electrical Corp on St Thomas to perform the Streetlight and Solar Panel portion of its Contract. This is work Fortress is qualified and has successfully performed in the past for the Authority. Haugland anticipates contract spend from \$150,000- \$1,500,000. Fortress is currently a subcontract to Haugland Virgin Islands on the East End Substation project for WAPA.
- Haugland will seek participation by certified firms for ancillary services. It currently utilizes or has utilized the following DBE firms services:
  - Marco St Croix
  - Patrick Senhouse Trucking
  - Tang How Brothers Inc
  - Vivot Equipment Corp
  - Mo Mulching LLC
  - Heights Construction
  - Apex Construction Co Inc.

### Section 3 Hires:

The Housing and Urban Development Act of 1968 as amended, 12 U.S.C., 17010. Section 3 requires that, to the greatest extent feasible, opportunities for training and employment be given to lower-income residents of the project area and contracts for work in connection with the project be awarded to business concerns which are in, or owned in substantial part by persons residing in, the area of the project. The project area for this activity is refers to low income resident on St. Thomas, VI.

The Company is a specialty trade contractor who specializes in high voltage electrical construction. The safety of our personnel and the general public are of our utmost concern. Accordingly, we only place Electrically Qualified personnel on our crews. The Company is subject to a federally noted International Brotherhood of Electrical Workers collective bargaining agreement that claims jurisdiction over the work performed which may conflict with part 135 regulation.

*With that said, Haugland commits to making efforts to seek opportunities to hire and train Section 3 personnel to work in its yards handling tooling and mechanic repairs. Haugland will also actively pursue working with Local 222 to create opportunities for those that meet the IBEW code of excellence standards to receive inexperienced groundman tickets. Haugland will make best faith efforts for 1 out of 10 hires on top of current staffing.*

### Exceptions to Bid:

#### Exceptions to Hud Rider:

Article 30- exception to the dollar amounts for section 3 spend and hires. See section above for good faith efforts.

Article 38- not applicable to our construction work

### Exceptions to WAPA's general terms and conditions:

Article 15- Propose limitation of Contractor's liability to construction installation defects

Article 17c- Propose excluding Contractor design responsibilities

Article 19- Propose elimination of indemnity for patent infringement relating to material supplied by Authority

Article 23- Propose limitation of indemnification to actions of Contractors & its agents.

Article 24- Propose Authority assigning rights to pending FEMA reimbursement to Contractor for work performed and unpaid by Authority

Article 27- Grant right only to extent required to comply with federal regulation or support cost plus basis invoicing.



### Specific Declarations:

- Confirming agreement to 60 days payment terms and understand this is a unit contract.
- Confirming recognition that pricing is on a firm basis without escalation for noted duration.
- ***Respondent that are corporations, partnerships, or any other legal entity, domestic or foreign, shall have the appropriate state business license at the time of the submission of their Proposal in accordance with HUD provisions. Confirming the Company is properly Registered and Licensed in the USVI.***
- Show up Related Costs- The RFP call for the pass through of show-up related expenses. Haugland would seek reimbursement at cost for monthly rent, security and utilities for yards not supplied by WAPA with 15% markup. All other yard related expenses will be borne by Haugland.
- Mobilization- Haugland does not anticipate the need to mobilize any additional equipment or personnel to the islands assuming continuity of work on hand and does not anticipate a budget for mobilization. This is an inherent **\$2 plus Million savings** to WAPA and is based on a continued-on island presence.
- Demobilization- Based on current fleet size of 300 pieces of drivable or towable equipment, and personnel on islands Haugland estimates budget for demobilization to be \$2,000,000. Haugland's preference would be for WAPA to pay vendors directly, but offers ability to passthrough with 15% markup,



## Additional Offers /Incentives to WAPA :

The Company would like to offer the following incentives to WAPA:

### **Payment Discounts:**

As a financial incentive for WAPA, Haugland offers an early payment discount of 1% if WAPA can maintain overall current status and pay the Company in full within 30 days of invoicing.

### **Multi-Schedule Award Discounts:**

The Company is comfortable in its ability to progress and timely complete all phases of the RFP work scope on the islands of St Thomas, St Croix and St John. Accordingly, it is prepared to offer a multi schedule award discount and pass WAPA the savings to associated with the continuity efficiencies and cross utilization of resources including linemen, equipment, executive oversight, project management, materials management, warehousing, and mechanical support. The following cascading discounts are predicated on Haugland playing a larger role in the overall management of supply chain procurement and logistics which will drive operational efficiencies. The Company offers this service without additional compensation. The following discount may be recognized as follows as either an immediate reduction in noted Unit Costs referenced on the area specific pricing schedules, or as a semi-annual rebate to WAPA based on contract specific sales payments.

<b><i>Award of STX-A and STX-B</i></b>	<b><i>6%</i></b>
<b><i>Include awards of STT-A and STT-B</i></b>	<b><i>7%</i></b>
<b><i>Include award of STJ (Full Award)</i></b>	<b><i>8%</i></b>

*Thank you for your consideration.*

*Sincerely,*

*John Reynolds, CPA*

*Chief Commercial Officer*



\*\*\*\*\*Circa October 2017 St Thomas, USVI\*\*\*\*\*



THE GOVERNMENT OF THE VIRGIN ISLANDS  
DEPARTMENT OF LICENSING AND CONSUMER AFFAIRS  
**BUSINESS LICENSE**

**KNOW ALL BY THIS PRESENT**

That, in accordance with the applicable provisions of Title 3 Chapter 16 and Title 27 V.I.C. relating to the licensing of businesses and occupations, and compliance having been made with the provisions of 10 V.I.C. Sec. 41 relating to the Civil Rights Act of the Virgin Islands, the following license is hereby granted.

<b>Licensee:</b> HAUGLAND VIRGIN ISLANDS INC	
<b>Trade Name:</b> HAUGLAND VIRGIN ISLANDS, INC.	
<b>Mailing Address</b>	<b>Physical Address</b>
P.O. BOX 11309 CHARLOTTE AMALIE ST. THOMAS VI 00801	9-A LA GRANDE PRINCESS UNIT #8 CHRISTIANSTED ST. CROIX VI 00820
<b>Business No:</b> 43282	<b>License No:</b> 2-43282-2L
<b>Types of License(s)</b> Asphalt Paving Service Electric Service Rental of Equipment Installation of Equipment	

As provided by law, the authorized licensing authority shall have the power to revoke or suspend any License issued hereunder, upon finding, after notice and adequate hearing, that such revocation or suspension is in the public interest; provided, that any persons aggrieved by any such decision of this office shall be entitled to a review of the same by the Territorial Court upon appeal made within (30) days from the date of the decision; provided, further, that all decisions of this office hereunder shall be final except upon specific findings by the Court that the same was arrived at by fraud or illegal means.

**2019**

If a renewal is desired, the holder is responsible for making application for same without any notice from this office. It is the responsibility of the Licensee to notify the Department in writing within (30) days, when a license is to be cancelled or placed in inactive status. Failure to do so will result in the assessment of penalties as authorized by law.

**Valid from** 12/12/2019 until 12/31/2020  
**Printed on** 12/12/2019  
**Issued at** St. Croix, V.I.  
**Fee** 552.50

*Richard Gugelista*

Commissioner, Department of Licensing and Consumer Affairs

**THIS LICENSE MUST BE PROMINENTLY DISPLAYED AT PLACE OF BUSINESS**





THE GOVERNMENT OF THE VIRGIN ISLANDS  
DEPARTMENT OF LICENSING AND CONSUMER AFFAIRS  
**PROFESSIONAL LICENSE**

**KNOW ALL BY THIS PRESENT**

That, in accordance with the applicable provisions of Title 3 Chapter 16 and Title 27 V.I.C. relating to the licensing of businesses and occupations, and compliance having been made with the provisions of 10 V.I.C. Sec. 41 relating to the Civil Rights Act of the Virgin Islands, the following license is hereby granted.

<b>Licensee:</b> HAUGLAND VIRGIN ISLANDS INC	
<b>Trade Name:</b> HAUGLAND VIRGIN ISLANDS, INC.	
<b>Mailing Address</b>	<b>Physical Address</b>
PO BOX 11309 ST THOMAS ST. THOMAS VI 00801	18A ESTATE HAVENSIGHT ST. THOMAS ST. THOMAS VI 00802
<b>Business No:</b> 43282	<b>License No:</b> 1-43282-1B
<b>Types of License(s)</b> Engineering Services	

As provided by law, the authorized licensing authority shall have the power to revoke or suspend any License issued hereunder, upon finding, after notice and adequate hearing, that such revocation or suspension is in the public interest; provided, that any persons aggrieved by any such decision of this office shall be entitled to a review of the same by the Territorial Court upon appeal made within (30) days from the date of the decision; provided, further, that all decisions of this office hereunder shall be final except upon specific findings by the Court that the same was arrived at by fraud or illegal means.

**2019**

If a renewal is desired, the holder is responsible for making application for same without any notice from this office. It is the responsibility of the Licensee to notify the Department in writing within (30) days, when a license is to be cancelled or placed in inactive status. Failure to do so will result in the assessment of penalties as authorized by law.

**Valid from** 04/16/2019 until 08/31/2020  
**Printed on** 04/16/2019  
**Issued at** St. Thomas, V.I.  
**Fee** 130.00

Acting Commissioner, Department of Licensing and Consumer Affairs

**THIS LICENSE MUST BE PROMINENTLY DISPLAYED AT PLACE OF BUSINESS**



**Government of  
The United States Virgin Islands**

-O-

*Office of the Lieutenant Governor  
Division of Corporations & Trademarks*

# **CERTIFICATE OF GOOD STANDING**

To Whom These Presents Shall Come:

I, the undersigned Lieutenant Governor the United States Virgin Islands, do hereby certify that **HAUGLAND VIRGIN ISLANDS, INC.** has filed in the Office of the Lieutenant Governor the requisite annual reports and statements as required by the Virgin Islands Code, and the Rules and Regulations of this Office. In addition, the aforementioned entity has paid all applicable taxes and fees to date, and has a legal existence not having been cancelled or dissolved as far as the records of my office show.

Wherefore, the aforementioned entity is duly formed under the laws of the Virgin Islands of the United States, is duly authorized to transact business, and, is hereby declared to be in good standing as witnessed by my seal below.

**Entity Type:** Domestic Profit Corporation

**Entity Status:** Active/In Good Standing

**Registration Date:** 10/15/2018

**Jurisdiction:** United States Virgin Islands, United States

Witness my hand and the seal of the Government of the United States Virgin Islands, on this 20th day of May, 2019.



A handwritten signature in blue ink, reading "Tregenza A. Roach".

Tregenza A. Roach  
Lieutenant Governor  
United States Virgin Islands





18A Havensight Way | St Thomas, VI 00803 | 340-714-9009  
336 South Service Rd | Melville, NY 11747 | 516-336-6720

### **Proposal Deliverables / Questionnaire**

**We request this proposal and its attachments not be subject to public disclosure unless to be in  
compliant with RFP.**



---

**PR-13-20     USVI Composite Pole Installation Project**

**12/18/19**

**Questionnaire:**

Haugland Virgin Islands Inc. is the continuance of USVI operations performed by Haugland Energy Group LLC. Responses to questions attached are based on combined experience.

**Z. QUESTIONNAIRE (MANDATORY)**

The undersigned guarantees the truth and accuracy of all statements and answers herein contained. Include additional sheets if necessary.

1. How many years has your organization been in business as a General Contractor,  
Sub- Contractor? (circle one). 8 Years/ 2 Years USVI
2. Within the past five years, how many Construction projects equal to or greater  
than this project has your organization completed? 7
3. Have you ever failed to complete work per Contract Specifications or within the  
time limits of a Contract awarded to you, if so, where and why?  
No
4. Provide three references of similar work previously performed (include name,  
company, contact information, description of work performed).  
Please see proposal- Relevant Project Experience Section Page 6
5. Have you personally inspected the site of the proposed work? Yes  
Describe any anticipated problems with the site and your proposed solutions.  
None
6. Will you sublet any part of this work? Yes If so, give details.  
Please see proposal. Anticipate subcontracting, flagging, streetlights and  
solar panel installation or transfer.
7. Have you included any exceptions with your proposal?  
Please see proposal for exceptions and incentives. Page 21-22
8. Provide the professional resume of your intended Project Manager with your  
proposal \*Please see attached resumes
9. State the true, exact, correct, and complete name of the partnership, corporation or

Contract  
Requirements

Issue for Bid

RFP

trade name under which you do business, and the address of the place of business. (If a corporation, state the name of the President and Secretary. If a partnership, state the names of all partners. If trade name, state the names of the individuals who do business under the trade name. It is necessary that this information be furnished.)

10. List experience your firm has installing composite poles.
11. Describe your firm's plan to complete the work as outlined in the scope and engineering specifications.
12. Describe your firm's plan to meet pole schedule and anticipated completion dates.
13. How quickly can you mobilize once contract is executed?
14. Provide a list and description of all equipment and personnel to be used on the project. Please include industry standard certifications and quantities of each equipment to be used.
15. Provide the resumes of the key individuals that will work on this contract.
16. Provide a narrative of your firm's current financial health and financial resources to perform your work associated with the proposal.
17. Provide your health and safety policy program.
18. Provide the electronic format and methodology for weekly construction progress reports.
19. Provide MWBE utilization plan for the work in your proposal.
20. Provide Rate Sheet detailing hourly rates for each employee classification and for each drivable equipment type. Also include a line item for mobilization and demobilization for each employee classification and per each drivable equipment type.

Haugland Virgin Islands Inc  
(Correct Name of Offeror)

The business is a Sole Proprietorship, Partnership, of Corporation. (Circle one)

Contract  
Requirements

Issue for Bid

RFP

**AA. PROPOSAL FORM:**

Name of the Offeror Haugland Virgin Islands Inc (Individual, Firm or Corporation, as case may be)

Date of Proposal December 19, 2019

To: The Virgin Islands Water and Power Authority  
St. Thomas, Virgin Islands

Pursuant to your Request for Proposal and in compliance with other related Contract Documents, the undersigned does hereby propose to furnish all labor, tools, supervision, equipment and insurance necessary for the Composite Pole Installation Project, in strict accordance with the Contract Documents for the prices indicated in the bid sheets (Exhibit I).

The above-named Offeror affirms and declares:

1. That the Offeror is of lawful age and that no other person, firm or corporation has any interest in this Proposal or in the Contract proposed to be entered into.
2. That this Proposal is made without any understanding, agreement or connection with any person, firm, or corporation making a Proposal for the same purposes, and is in all respects fair and without collusion or fraud.
3. That the Offeror is not in arrears to the Virgin Islands Water and Power Authority, upon debt or contract, and is not a defaulter, as surety or otherwise, upon any obligation in the Virgin Islands Water and Power Authority.
4. That no officer or employee or person whose salary is payable in whole or in part from the Virgin Islands Water & Power Authority is, shall be or become interested, directly or indirectly, as a contracting party, partner, stockholder, surety or otherwise, in this Proposal, or in the performance of the Contract, or in the supplies, materials, or equipment and work or labor to which it relates, or in any portion of the profits thereof.
5. That the Offeror has carefully examined the site of the work and that, from his own investigations, he has satisfied himself as to the nature and location of the work, the character, quality, and quantity of materials and the kind and extent of equipment and other facilities needed for the performance of the work, the general and local condition and all difficulties to be encountered, and all other items which may, in anyway, affect the work or its performance.
6. All proposals shall remain firm for a period of Sixty (60) days following the proposal opening date. An Offeror that withdraws their bid before the end of the

Contract  
Requirements

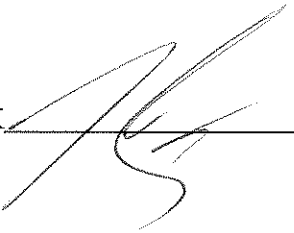
Issue for Bid

RFP



bid validity period will forfeit their bid bond.

7. That the undersigned, as Offeror, also declares that he has carefully examined and fully understands all the component parts of the Contract Documents and agrees that he will execute the Contract and will completely perform the work in strict accordance with the terms of the Contract and the Contract Documents therein referred to for the prices in the attached bid sheets Exhibit I).
8. The Offeror must adhere to the VIWAPA construction schedule. The Offeror will carefully coordinate his work with the Virgin Islands Water and Power Authority.
9. Work on the Project Contract time begins on the date of issuance of the NOTICE TO PROCEED and shall not exceed thirty months to complete the work.

X  \_\_\_\_\_

Date 12/18/19

**CC. PROPOSED PAYMENT SCHEDULE:**

To be determined at contract award.

**DD. BASIS OF AWARD:**

Offerors must acknowledge receipt of addendum(s) as follows:

Addendum 1 Dated 12/13/19

Addendum \_\_\_\_\_

Addendum \_\_\_\_\_

(Insert addendum(s) numbers, name, dates and initial) \*Initialed Addenda Attached

The Offeror certifies that the addendum/addenda above have been received and that changes covered by the addendum/addenda have been taken into account in this Proposal.

(If Offeror is a firm, fill in the following blanks)

Names of Partners

Residence of Partners

\_\_\_\_\_

(If Offeror is a Corporation, fill in the following blanks)

Organized under the laws of the State of territory of US Virgin Islands

Name and Address of President William J Haugland

2669 South Bayshore Drive, Apt Ph2N , Miami, FL 33133

Contract Requirements

RFP

Name and Address of Vice-President/ Assistant Secretary John Reynolds

16 Allyson Place, East Setauket NY 11733

Name and Address of Secretary Edward Tackenberg

94 Diamond Avenue, East Meadow Ny 11554

Name and Address of Treasurer Matthew Pirozzi

1552 Maedor Ave, Merrick NY 11566

Dated 12/17/19 Haugland Virgin Island Inc

(Name of Offeror)

18A Estate Havensight

(Address of Offeror)

St. Thomas, VI 08803

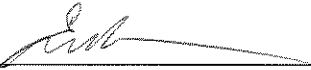
(City, State, Zip)

340-714-9009

(Telephone)

By:  (Signature) Chair President (Title)

Where Offeror is a corporation:

Attest:   
(Secretary)

AFFIX  
CORPORATE  
SEAL

**VIRGIN ISLANDS WATER AND POWER AUTHORITY**  
**F. BID BOND** (See Instructions on Sheet 2)

DATE BOND EXECUTED  
December 16, 2019

**PRINCIPAL**

Haugland Virgin Islands Inc.  
18A Estate Havensight, St. Thomas, VI 00803

**SURETY**

Fidelity and Deposit Company of Maryland  
1299 Zurich Way, Schaumburg, IL 60196-1056

**PENAL SUM OF BOND (express in words and figures)**

Five Percent of Proposal Price (5% of P.P.)

**DATE OF BID**

December 19, 2019

KNOW ALL MEN BY THESE PRESENTS, That we, the PRINCIPAL and SURETY above named, are held and firmly bound unto the Virgin Islands Water and Power Authority, hereinafter called the Authority, in the penal sum of the amount stated above, for the payment of which sum well and truly to be made, we bind ourselves, our heirs, executors, administrators, and successors, jointly and severally, firmly by these presents.

THE CONDITION OF THIS OBLIGATION IS SUCH, that whereas the principal has submitted the accompanying bid, dated as shown above, for U.S. Virgin Islands Composite Pole Installation Project, U.S. Virgin Islands - PR-13-20

NOW THEREFORE, if the principal shall not withdraw said bid within the period specified therein after the opening of the same, or, if no period be specified, within sixty (60) days after said opening, and shall within the period specified therefor, or, if no period be specified, within ten (10) days after the prescribed forms are presented to him for signature, execute such further contractual documents, if any, as may be required by the terms of the bid as accepted, and give bonds with good and sufficient surety or sureties, as may be required, for the faithful performance and proper fulfillment of the resulting contract, and for the protection of all persons supplying labor and material in the prosecution of the Work provided for in such contract, or in the event of the withdrawal of said bid within the period specified, or the failure to enter into such contract and give such bonds within the time specified, if the principal shall pay the Authority the difference between the amount specified in said bid and the amount for which the Authority may procure the required work, supplies, and services, if the latter amount be in excess of the former, then the above obligation shall be void and of no effect, otherwise to remain in full force and virtue.

IN WITNESS WHEREOF, the above-bounden parties have executed this instrument under their several seals on the date indicated above, the name and corporate seal of each corporate party being hereto affixed and these presents duly signed by its undersigned representative, pursuant to authority of its governing body.

In Presence of:

**WITNESS**

**INDIVIDUAL PRINCIPAL**

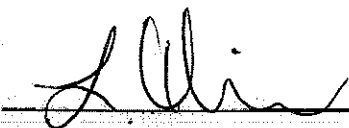
1. .... as to ..... (SEAL)
2. .... as to ..... (SEAL)
3. .... as to ..... (SEAL)
4. .... as to ..... (SEAL)

**WITNESS**

**INDIVIDUAL SURETY**

1. .... as to ..... (SEAL)
2. .... as to ..... (SEAL)

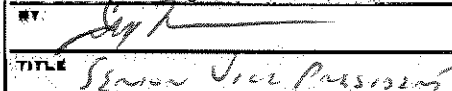
Attest:



**CORPORATE PRINCIPAL**  
Haugland Virgin Islands Inc.


**BUSINESS ADDRESS**  
18A Estate Havensight, St. Thomas, VI 00803

**BY**



**AFFIX  
CORPORATE  
SEAL**

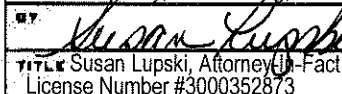
~~XXXXXX~~  
Witness:



**CORPORATE SURETY**  
Fidelity and Deposit Company of Maryland

**BUSINESS ADDRESS**  
1299 Zurich Way, Schaumburg, IL 60196-1056

**BY**

  
TITLE Susan Lupski, Attorney-in-Fact  
License Number #3000352873

**AFFIX  
CORPORATE  
SEAL**



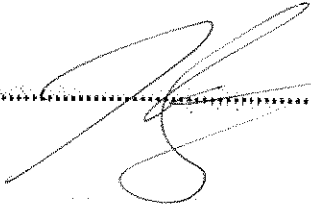
The rate of premium on this bond is N/A per thousand.

Total amount of premium charged, \$ N/A

*(The above must be filled in by corporate surety)*

### CERTIFICATE AS TO CORPORATE PRINCIPAL

I, John Reynolds, certify that I am the Vice President/Secretary of the corporation named as principal in the within bond; that Edward Tackenberg who signed the said bond on behalf of the principal, was then Secretary of said corporation; that I know his signature, and his signature thereto is genuine; and that said bond was duly signed, sealed, and attested for and in behalf of said corporation by authority of its governing body.

 [ CORPORATE SEAL ]

### INSTRUCTIONS

1. This form shall be used for Contracts whenever a bid bond is required. There shall be no deviation from this form except as authorized by the Virgin Islands Water and Power Authority.
2. The surety on the bond may be any corporation authorized by the Secretary of the Treasury to act as surety, or two responsible individual sureties. Where individual sureties are used, this bond must be accompanied by a completed Standard Affidavit of Individual Surety for each individual surety.
3. The name, including full Christian name, and business or residence address of each individual party to the bond shall be inserted in the space provided therefor, and each such party shall sign the bond with his usual signature on the line opposite the scroll seal, and if signed in Maine or New Hampshire, an adhesive seal shall be affixed opposite the signature.
4. If the principals are partners, their individual names shall appear in the space provided therefor, with the recital that they are partners composing a firm, naming it, and all the members of the firm shall execute the bond as individuals.
5. If the principal or surety is a corporation, the name of the State in which incorporated shall be inserted in the space provided therefor, and said instrument shall be executed and attested under the corporate seal as indicated in the form. If the corporation has no corporate seal the fact shall be stated, in which case a scroll or adhesive seal shall appear following the corporate name.
6. The official character and authority of the person or persons executing the bond for the principal, if a corporation, shall be certified by the secretary or assistant secretary, according to the form herein provided. In lieu of such certificate there may be attached to the bond copies of so much of the records of the corporation as will show the official character and authority of the officer signing, duly certified by the secretary or assistant secretary, under the corporate seal, to be true copies.
7. The date of this bond must not be prior to the date of the instrument in connection with which it is given.

**ACKNOWLEDGEMENT FOR PRINCIPAL**  
**ACKNOWLEDGEMENT FOR PRINCIPAL IF CORPORATION**

STATE OF NY }  
COUNTY OF SUFFOLK }

ON THE 16 DAY OF DECEMBER, 2019 BEFORE ME  
PERSONALLY APPEARED Edward Tackenberg, TO ME  
KNOWN AND KNOWN TO ME TO BE THE Secretary OF  
**HAUGLAND VIRGIN ISLANDS INC.** DESCRIBED IN AND WHO EXECUTED THE  
FOREGOING INSTRUMENT AND ACKNOWLEDGED TO ME THAT (S)HE  
EXECUTED THE FOREGOING INSTRUMENT AND ACKNOWLEDGED TO ME THAT  
(S)HE EXECUTED THE SAME AS AND FOR THE ACT AND DEED OF SAID  
CORPORATION.

  
\_\_\_\_\_  
Notary Public

Alanna Fisher  
Notary Public, State of New York  
No. 01F16349220  
Qualified in Suffolk County  
Commission Expires: 10/17/2020

**ZURICH AMERICAN INSURANCE COMPANY  
COLONIAL AMERICAN CASUALTY AND SURETY COMPANY  
FIDELITY AND DEPOSIT COMPANY OF MARYLAND  
POWER OF ATTORNEY**

KNOW ALL MEN BY THESE PRESENTS: That the ZURICH AMERICAN INSURANCE COMPANY, a corporation of the State of New York, the COLONIAL AMERICAN CASUALTY AND SURETY COMPANY, a corporation of the State of Illinois, and the FIDELITY AND DEPOSIT COMPANY OF MARYLAND a corporation of the State of Illinois (herein collectively called the "Companies"), by **Robert D. Murray, Vice President**, in pursuance of authority granted by Article V, Section 8, of the By-Laws of said Companies, which are set forth on the reverse side hereof and are hereby certified to be in full force and effect on the date hereof, do hereby nominate, constitute, and appoint **Robert T. PEARSON, Rita LOSQUADRO, Gerard S. MACHOLZ, Susan LUPSKI, Thomas BEAN, Colette R. CHISHOLM, George O. BREWSTER, Desiree CARDLIN, Dana GRANICE, Michelle WANNAMAKER, Nelly RENCHIWICH and Katherine ACOSTA**, all of Uniondale, New York, its true and lawful agent and Attorney-in-Fact, to make, execute, seal and deliver, for, and on its behalf as surety, and as its act and deed: **any and all bonds and undertakings**, and the execution of such bonds or undertakings in pursuance of these presents, shall be as binding upon said Companies, as fully and amply, to all intents and purposes, as if they had been duly executed and acknowledged by the regularly elected officers of the ZURICH AMERICAN INSURANCE COMPANY at its office in New York, New York., the regularly elected officers of the COLONIAL AMERICAN CASUALTY AND SURETY COMPANY at its office in Owings Mills, Maryland., and the regularly elected officers of the FIDELITY AND DEPOSIT COMPANY OF MARYLAND at its office in Owings Mills, Maryland., in their own proper persons.

The said Vice President does hereby certify that the extract set forth on the reverse side hereof is a true copy of Article V, Section 8, of the By-Laws of said Companies, and is now in force.

IN WITNESS WHEREOF, the said Vice-President has hereunto subscribed his/her names and affixed the Corporate Seals of the said **ZURICH AMERICAN INSURANCE COMPANY, COLONIAL AMERICAN CASUALTY AND SURETY COMPANY, and FIDELITY AND DEPOSIT COMPANY OF MARYLAND**, this 26th day of March, A.D. 2019.



**ATTEST:**  
**ZURICH AMERICAN INSURANCE COMPANY  
COLONIAL AMERICAN CASUALTY AND SURETY COMPANY  
FIDELITY AND DEPOSIT COMPANY OF MARYLAND**

By: Robert D. Murray  
Vice President

By: Dawn E. Brown  
Secretary

**State of Maryland  
County of Baltimore**

On this 26th day of March, A.D. 2019, before the subscriber, a Notary Public of the State of Maryland, duly commissioned and qualified, **Robert D. Murray, Vice President and Dawn E. Brown, Secretary** of the Companies, to me personally known to be the individuals and officers described in and who executed the preceding instrument, and acknowledged the execution of same, and being by me duly sworn, deposeth and saith, that he/she is the said officer of the Company aforesaid, and that the seals affixed to the preceding instrument are the Corporate Seals of said Companies, and that the said Corporate Seals and the signature as such officer were duly affixed and subscribed to the said instrument by the authority and direction of the said Corporations.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed my Official Seal the day and year first above written.



Constance A. Dunn, Notary Public  
My Commission Expires: July 9, 2019

## EXTRACT FROM BY-LAWS OF THE COMPANIES

"Article V, Section 8, Attorneys-in-Fact. The Chief Executive Officer, the President, or any Executive Vice President or Vice President may, by written instrument under the attested corporate seal, appoint attorneys-in-fact with authority to execute bonds, policies, recognizances, stipulations, undertakings, or other like instruments on behalf of the Company, and may authorize any officer or any such attorney-in-fact to affix the corporate seal thereto; and may with or without cause modify or revoke any such appointment or authority at any time."

### CERTIFICATE

I, the undersigned, Vice President of the ZURICH AMERICAN INSURANCE COMPANY, the COLONIAL AMERICAN CASUALTY AND SURETY COMPANY, and the FIDELITY AND DEPOSIT COMPANY OF MARYLAND, do hereby certify that the foregoing Power of Attorney is still in full force and effect on the date of this certificate; and I do further certify that Article V, Section 8, of the By-Laws of the Companies is still in force.

This Power of Attorney and Certificate may be signed by facsimile under and by authority of the following resolution of the Board of Directors of the ZURICH AMERICAN INSURANCE COMPANY at a meeting duly called and held on the 15th day of December 1998.

RESOLVED: "That the signature of the President or a Vice President and the attesting signature of a Secretary or an Assistant Secretary and the Seal of the Company may be affixed by facsimile on any Power of Attorney...Any such Power or any certificate thereof bearing such facsimile signature and seal shall be valid and binding on the Company."

This Power of Attorney and Certificate may be signed by facsimile under and by authority of the following resolution of the Board of Directors of the COLONIAL AMERICAN CASUALTY AND SURETY COMPANY at a meeting duly called and held on the 5th day of May, 1994, and the following resolution of the Board of Directors of the FIDELITY AND DEPOSIT COMPANY OF MARYLAND at a meeting duly called and held on the 10th day of May, 1990.

RESOLVED: "That the facsimile or mechanically reproduced seal of the company and facsimile or mechanically reproduced signature of any Vice-President, Secretary, or Assistant Secretary of the Company, whether made heretofore or hereafter, wherever appearing upon a certified copy of any power of attorney issued by the Company, shall be valid and binding upon the Company with the same force and effect as though manually affixed.

IN TESTIMONY WHEREOF, I have hereunto subscribed my name and affixed the corporate seals of the said Companies,  
this 16th day of December, 2019.



Brian M. Hodges, Vice President

**TO REPORT A CLAIM WITH REGARD TO A SURETY BOND, PLEASE SUBMIT A COMPLETE DESCRIPTION OF THE CLAIM INCLUDING THE PRINCIPAL ON THE BOND, THE BOND NUMBER, AND YOUR CONTACT INFORMATION TO:**

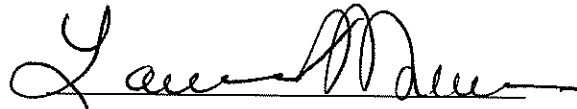
Zurich Surety Claims  
1299 Zurich Way  
Schaumburg, IL 60196-1056  
[www.reportsfclaims@zurichna.com](mailto:www.reportsfclaims@zurichna.com)  
800-626-4577

ACKNOWLEDGEMENT OF SURETY COMPANY

STATE OF NEW YORK

COUNTY OF Nassau

On this December 16, 2019 before me personally came Susan Lupski to me known, who, being by me duly sworn, did depose and say; that he/she resides in Nassau County, State of New York, that he/she is the Attorney-In-Fact of the Fidelity and Deposit Company of Maryland the corporation described in which executed the above instrument; that he/she knows the seal of said corporation; that the seal affixed to said instrument is such corporate seal; that it was so affixed by the Board of Directors of said corporation; and that he/she signed his/her name thereto by like order; and the affiant did further depose and say that the Superintendent of Insurance of the State of New York, has, pursuant to Section 1111 of the Insurance Law of the State of New York, issued to Fidelity and Deposit Company of Maryland (Surety) his/her certificate of qualification evidencing the qualification of said Company and its sufficiency under any law of the State of New York as surety and guarantor, and the propriety of accepting and approving it as such; and that such Certificate has not been revoked.



Notary Public

LAURAJEAN MURTAGH  
Notary Public, State of New York  
Registration No. 01MU6319758  
Qualified in Nassau County  
Commission Expires 02/23/2023



# THE FIDELITY AND DEPOSIT COMPANY

OF MARYLAND  
1299 Zurich Way Schaumburg, IL 60196

## Statement of Financial Condition As Of December 31, 2018

### ASSETS

Bonds .....	\$ 245,255,635
Stocks .....	22,855,569
Cash and Short Term Investments.....	3,092,872
Reinsurance Recoverable .....	73,242,781
Federal Income Tax Recoverable.....	42,258
Other Accounts Receivable.....	4,801,363
<b>TOTAL ADMITTED ASSETS .....</b>	<b>\$ 349,290,278</b>

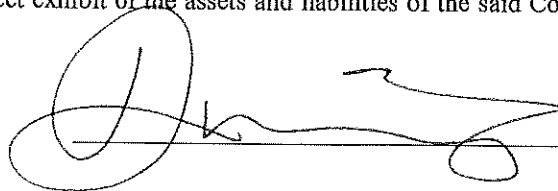
### LIABILITIES, SURPLUS AND OTHER FUNDS

Reserve for Taxes and Expenses .....	\$ 106,785
Ceded Reinsurance Premiums Payable .....	46,727,605
Remittances and Items Unallocated .....	125,000
Payable to parents, subs and affiliates.....	28,621,373
Securities Lending Collateral Liability .....	0
<b>TOTAL LIABILITIES .....</b>	<b>\$ 75,580,762</b>
Capital Stock, Paid Up .....	\$ 5,000,000
Surplus .....	268,709,716
Surplus as regards Policyholders.....	273,709,716
<b>TOTAL .....</b>	<b>\$ 349,290,478</b>

Securities carried at \$162,739,508 in the above statement are deposited with various states as required by law.

Securities carried on the basis prescribed by the National Association of Insurance Commissioners. On the basis of market quotations for all bonds and stocks owned, the Company's total admitted assets at December 31, 2018 would be \$349,736,423 and surplus as regards policyholders \$274,155,661.

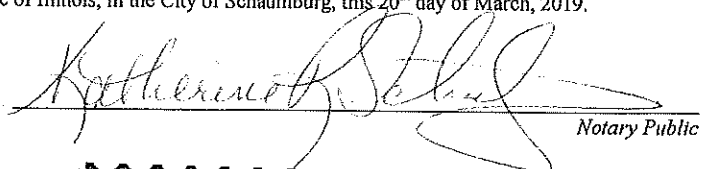
I, DENNIS F. KERRIGAN, Corporate Secretary of the FIDELITY AND DEPOSIT COMPANY OF MARYLAND, do hereby certify that the foregoing statement is a correct exhibit of the assets and liabilities of the said Company on the 31st day of December, 2018.



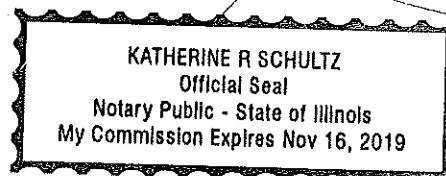
Corporate Secretary

State of Illinois }  
City of Schaumburg } SS:

Subscribed and sworn to, before me, a Notary Public of the State of Illinois, in the City of Schaumburg, this 20<sup>th</sup> day of March, 2019.



Notary Public





PERFORMANCE AND PAYMENT BOND COMMITMENT LETTER

December 16, 2019

To: Haugland Virgin Islands Inc.  
18A Estate Havensight, St. Thomas, VI 00803

Re: Virgin Islands Water and Power Authority

Sirs:

We have been informed that the Virgin Islands Water and Power Authority ("the Authority") requires that you obtain a surety bond to guarantee your full performance of all terms and conditions of any contract that you may be awarded as a result of your submitting a bid in the amount of \$100% of Total Amount Bid in response to RFP/IFB No. PR-13-20. That bond requirement is outlined at Clause 22 of the Authority's General Contract Terms and must be submitted on the Authority's "VIWAPA Form No. 512".

Zurich North America

1299 Zurich Way  
Schaumburg, IL  
60196-1056  
USA

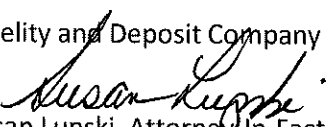
Phone + 1.800-251-3606  
<http://www.zurichna.com>

This letter indicates our commitment to issue in favour of the 'Virgin Islands Water and Power Authority', upon the negotiation of all applicable terms with you, a performance bond and a payment bond naming you as the "Principal" and in an amount not exceeding your bid price. That bonds shall remain in full force and effect throughout the entire period of the contract, as well as any modifications and extensions to the subject contract, and for a one (1) year warranty period commencing after the date of the Authority's acceptance of the work as conforming to the contract.

We will execute the Authority's bond form at the appropriate time.

Sincerely,

Fidelity and Deposit Company of Maryland

  
Susan Lupski, Attorney In-Fact

**ZURICH AMERICAN INSURANCE COMPANY  
COLONIAL AMERICAN CASUALTY AND SURETY COMPANY  
FIDELITY AND DEPOSIT COMPANY OF MARYLAND  
POWER OF ATTORNEY**

KNOW ALL MEN BY THESE PRESENTS: That the ZURICH AMERICAN INSURANCE COMPANY, a corporation of the State of New York, the COLONIAL AMERICAN CASUALTY AND SURETY COMPANY, a corporation of the State of Illinois, and the FIDELITY AND DEPOSIT COMPANY OF MARYLAND a corporation of the State of Illinois (herein collectively called the "Companies"), by **Robert D. Murray, Vice President**, in pursuance of authority granted by Article V, Section 8, of the By-Laws of said Companies, which are set forth on the reverse side hereof and are hereby certified to be in full force and effect on the date hereof, do hereby nominate, constitute, and appoint **Robert T. PEARSON, Rita LOSQUADRO, Gerard S. MACHOLZ, Susan LUPSKI, Thomas BEAN, Colette R. CHISHOLM, George O. BREWSTER, Desiree CARDLIN, Dana GRANICE, Michelle WANNAMAKER, Nelly RENCHIWICH and Katherine ACOSTA**, all of Uniondale, New York, its true and lawful agent and Attorney-in-Fact, to make, execute, seal and deliver, for, and on its behalf as surety, and as its act and deed: **any and all bonds and undertakings**, and the execution of such bonds or undertakings in pursuance of these presents, shall be as binding upon said Companies, as fully and amply, to all intents and purposes, as if they had been duly executed and acknowledged by the regularly elected officers of the ZURICH AMERICAN INSURANCE COMPANY at its office in New York, New York., the regularly elected officers of the COLONIAL AMERICAN CASUALTY AND SURETY COMPANY at its office in Owings Mills, Maryland., and the regularly elected officers of the FIDELITY AND DEPOSIT COMPANY OF MARYLAND at its office in Owings Mills, Maryland., in their own proper persons.

The said Vice President does hereby certify that the extract set forth on the reverse side hereof is a true copy of Article V, Section 8, of the By-Laws of said Companies, and is now in force.

IN WITNESS WHEREOF, the said Vice-President has hereunto subscribed his/her names and affixed the Corporate Seals of the said **ZURICH AMERICAN INSURANCE COMPANY, COLONIAL AMERICAN CASUALTY AND SURETY COMPANY, and FIDELITY AND DEPOSIT COMPANY OF MARYLAND**, this 26th day of March, A.D. 2019.



**ATTEST:  
ZURICH AMERICAN INSURANCE COMPANY  
COLONIAL AMERICAN CASUALTY AND SURETY COMPANY  
FIDELITY AND DEPOSIT COMPANY OF MARYLAND**

By: Robert D. Murray  
Vice President

By: Dawn E. Brown  
Secretary

**State of Maryland  
County of Baltimore**

On this 26th day of March, A.D. 2019, before the subscriber, a Notary Public of the State of Maryland, duly commissioned and qualified, **Robert D. Murray, Vice President and Dawn E. Brown, Secretary** of the Companies, to me personally known to be the individuals and officers described in and who executed the preceding instrument, and acknowledged the execution of same, and being by me duly sworn, depose and saith, that he/she is the said officer of the Company aforesaid, and that the seals affixed to the preceding instrument are the Corporate Seals of said Companies, and that the said Corporate Seals and the signature as such officer were duly affixed and subscribed to the said instrument by the authority and direction of the said Corporations.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed my Official Seal the day and year first above written.



Constance A. Dunn, Notary Public  
My Commission Expires: July 9, 2019

## EXTRACT FROM BY-LAWS OF THE COMPANIES

"Article V, Section 8, Attorneys-in-Fact. The Chief Executive Officer, the President, or any Executive Vice President or Vice President may, by written instrument under the attested corporate seal, appoint attorneys-in-fact with authority to execute bonds, policies, recognizances, stipulations, undertakings, or other like instruments on behalf of the Company, and may authorize any officer or any such attorney-in-fact to affix the corporate seal thereto; and may with or without cause modify or revoke any such appointment or authority at any time."

### CERTIFICATE

I, the undersigned, Vice President of the ZURICH AMERICAN INSURANCE COMPANY, the COLONIAL AMERICAN CASUALTY AND SURETY COMPANY, and the FIDELITY AND DEPOSIT COMPANY OF MARYLAND, do hereby certify that the foregoing Power of Attorney is still in full force and effect on the date of this certificate; and I do further certify that Article V, Section 8, of the By-Laws of the Companies is still in force.

This Power of Attorney and Certificate may be signed by facsimile under and by authority of the following resolution of the Board of Directors of the ZURICH AMERICAN INSURANCE COMPANY at a meeting duly called and held on the 15th day of December 1998.

RESOLVED: "That the signature of the President or a Vice President and the attesting signature of a Secretary or an Assistant Secretary and the Seal of the Company may be affixed by facsimile on any Power of Attorney...Any such Power or any certificate thereof bearing such facsimile signature and seal shall be valid and binding on the Company."

This Power of Attorney and Certificate may be signed by facsimile under and by authority of the following resolution of the Board of Directors of the COLONIAL AMERICAN CASUALTY AND SURETY COMPANY at a meeting duly called and held on the 5th day of May, 1994, and the following resolution of the Board of Directors of the FIDELITY AND DEPOSIT COMPANY OF MARYLAND at a meeting duly called and held on the 10th day of May, 1990.

RESOLVED: "That the facsimile or mechanically reproduced seal of the company and facsimile or mechanically reproduced signature of any Vice-President, Secretary, or Assistant Secretary of the Company, whether made heretofore or hereafter, wherever appearing upon a certified copy of any power of attorney issued by the Company, shall be valid and binding upon the Company with the same force and effect as though manually affixed.

IN TESTIMONY WHEREOF, I have hereunto subscribed my name and affixed the corporate seals of the said Companies,  
this 16th day of December, 2019.



Brian M. Hodges, Vice President

**TO REPORT A CLAIM WITH REGARD TO A SURETY BOND, PLEASE SUBMIT A COMPLETE DESCRIPTION OF THE CLAIM INCLUDING THE PRINCIPAL ON THE BOND, THE BOND NUMBER, AND YOUR CONTACT INFORMATION TO:**

Zurich Surety Claims  
1299 Zurich Way  
Schaumburg, IL 60196-1056  
[www.reportsfclaims@zurichna.com](mailto:www.reportsfclaims@zurichna.com)  
800-626-4577

ACKNOWLEDGEMENT OF SURETY COMPANY

STATE OF NEW YORK

COUNTY OF Nassau

On this December 16, 2019 before me personally came Susan Lupski to me known, who, being by me duly sworn, did depose and say; that he/she resides in Nassau County, State of New York, that he/she is the Attorney-In-Fact of the Fidelity and Deposit Company of Maryland the corporation described in which executed the above instrument; that he/she knows the seal of said corporation; that the seal affixed to said instrument is such corporate seal; that it was so affixed by the Board of Directors of said corporation; and that he/she signed his/her name thereto by like order; and the affiant did further depose and say that the Superintendent of Insurance of the State of New York, has, pursuant to Section 1111 of the Insurance Law of the State of New York, issued to Fidelity and Deposit Company of Maryland (Surety) his/her certificate of qualification evidencing the qualification of said Company and its sufficiency under any law of the State of New York as surety and guarantor, and the propriety of accepting and approving it as such; and that such Certificate has not been revoked.



Notary Public

**LAURAJEAN MURTAGH**  
Notary Public, State of New York  
Registration No. 01MU6319758  
Qualified in Nassau County  
Commission Expires 02/23/2023

# THE FIDELITY AND DEPOSIT COMPANY

OF MARYLAND  
1299 Zurich Way Schaumburg, IL 60196

## Statement of Financial Condition As Of December 31, 2018

### ASSETS

Bonds .....	\$ 245,255,635
Stocks .....	22,855,569
Cash and Short Term Investments.....	3,092,872
Reinsurance Recoverable .....	73,242,781
Federal Income Tax Recoverable.....	42,258
Other Accounts Receivable .....	4,801,363
<b>TOTAL ADMITTED ASSETS .....</b>	<b>\$ 349,290,278</b>

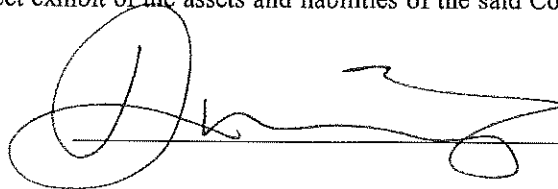
### LIABILITIES, SURPLUS AND OTHER FUNDS

Reserve for Taxes and Expenses .....	\$ 106,785
Ceded Reinsurance Premiums Payable .....	46,727,605
Remittances and Items Unallocated .....	125,000
Payable to parents, subs and affiliates.....	28,621,373
Securities Lending Collateral Liability .....	0
<b>TOTAL LIABILITIES .....</b>	<b>\$ 75,580,762</b>
Capital Stock, Paid Up .....	\$ 5,000,000
Surplus .....	268,709,716
Surplus as regards Policyholders.....	273,709,716
<b>TOTAL .....</b>	<b>\$ 349,290,478</b>

Securities carried at \$162,739,508 in the above statement are deposited with various states as required by law.

Securities carried on the basis prescribed by the National Association of Insurance Commissioners. On the basis of market quotations for all bonds and stocks owned, the Company's total admitted assets at December 31, 2018 would be \$349,736,423 and surplus as regards policyholders \$274,155,661.

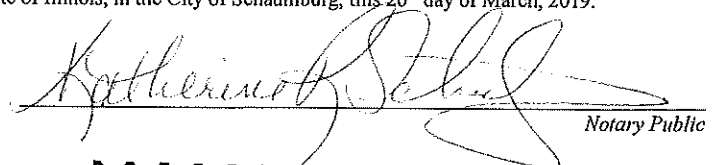
I, DENNIS F. KERRIGAN, Corporate Secretary of the FIDELITY AND DEPOSIT COMPANY OF MARYLAND, do hereby certify that the foregoing statement is a correct exhibit of the assets and liabilities of the said Company on the 31st day of December, 2018.



Corporate Secretary

State of Illinois }  
City of Schaumburg } SS:

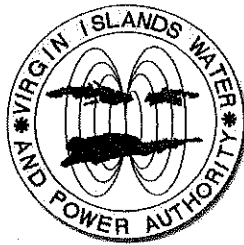
Subscribed and sworn to, before me, a Notary Public of the State of Illinois, in the City of Schaumburg, this 20<sup>th</sup> day of March, 2019.



Notary Public

KATHERINE R SCHULTZ  
Official Seal  
Notary Public - State of Illinois  
My Commission Expires Nov 16, 2019





**PR-13-20**

**Composite Pole Installation Project**

**U.S. Virgin Islands**

**Addendum #1**

**December 13, 2019**

Question 1:

Please further delineate East from West on St Thomas, and West from Central on ST Croix. Is there a map that shows segregation or is this by circuit number?

Answer 1:

The exact delineation is to be determined. Please note that bid schedule is based on an approximate pole count per project and per unit cost.

Question 2:

Does WAPA have pre-established lines of credit in place to fund timely payment to contractors for work performed or will contractor be subject to waiting for funding from federal and local agencies?

Answer 2:

No pre-established lines of credit are in place for this purpose. Payments will be based on net 90 payment terms.

Question 3:

RFP indicates funding will come from multiple sources. Should contractor expect to be paid in full within payment terms or will contractor have to wait for both funding from both sources?

Answer 3:

Contractor will be paid in full.

Question 4:

How many weeks outstanding are payments due to existing contractors currently working on composite poles?

Answer 4:

This information is not relevant to this RFP

Question 5:

Have contractors received payments from HUD under existing contractors currently working on composite pole contract?

Answer 5:

This information is not relevant to this RFP.

17

Question 6:

Is contractor required to retitle and re-register its equipment in the USVI or can contractors maintain license plates and mainland auto insurance? If required, are fees and highway use tax payments reimbursable?

Answer 6:

All applicable taxes and fees should be included in the bid price. Offeror is expected to contact the respective government agencies to ensure compliance with Virgin Islands laws and regulations.

Question 7:

Is the authority aware of any major projects being conducted in the USVI that will have an impact on availability of housing or hotel accommodations?

Answer 7:

No.

Question 8:

Does the Authority provide flaggers or is the contractor required to provide? Are road closures permitted?

Answer 8:

The Authority will not be providing flaggers for this work scope. Road closures will be coordinated by the Contractor with VIPD on an as needed basis.

Question 9:

Does WAPA have a budget and funding established to pay contractor for federally unreimbursed items such as delays for lack of material, or permits?

Answer 9:

VIWAPA will be responsible for non-reimbursable cost as dictated in RFP document.



Question 10:

Is the contractor required to meet all USVI Government rules and requirements being the work will be lasting longer then 6months?

Answer 10:

Yes.

Question 11:

Has the USVI government indicated when 6% excise tax may be reinstated?

Answer 11:

Please contact the Virgin Islands Bureau of Internal Revenue directly on this matter.

Question 12:

Unit 60 Install wood overhead guy pole. Should this unit include installation of pole and pole to pole guy?

Answer 12:

Yes,

Question13:

Unit 62 Replace all types of insulators on existing poles. Please clarify unit of measure of EA. Each insulator or each pole?

Answer 13:

The unit of measure is each insulator.

Question 14:

What has changed in the payment process to allow invoices to be paid in 30 days versus the current process where outstanding invoices run anywhere from 90 to 495 days and counting?

Answer 14:

LP

The project is a federally funded project and invoices must be processed through several evaluation stages before final approval. While the Authority will process invoices as expeditiously as possible, 90 days represents the most resonance estimate in getting invoices approved and paid.

Question 15:

Can you confirm the bid due date is 12-19-19 at 10:00 am AST?

Answer 15:

Yes, bids are due 12-19-19 at 10:00 AM AST as stated in the bidding documents.

Question 16:

Financial Strength Evaluation. Our response to this part of the RFP is hard to determine because of the uncertainty of the collectability of outstanding invoices from WAPA/FEMA. How will WAPA evaluate their own past due invoices?

Answers 16:

Payments will be paid based on net 90 payment terms

Question 17:

#### **1. COMPLIANCE WITH FEDERAL LAW, REGULATIONS, AND EXECUTIVE ORDERS**

This is an acknowledgement that FEMA financial assistance will be used to fund the contract only. The contractor will comply with all applicable federal law, regulations, Executive Orders, FEMA policies, procedures, and directives.

#### **45. NO OBLIGATION BY FEDERAL GOVERNMENT**

The Federal Government is not a party to this contract and is not subject to any obligations or liabilities to the non-Federal entity, contractor, or any other party pertaining to any matter resulting from the contract.

Question: In reference to Item 45 of the General Contract Terms-Federal Requirements document: Are FEMA and the Federal government one in the same? Item 44 states FEMA financial assistance will be used to fund the contract, however item 45 states the Federal

Government is not a party to the contract. Ultimately, what FEMA funds are designated for this contract and what guarantees are there that the contract will be fully funded?

Answers 17:

Yes, in the context of this question, FEMA and the Federal Government is the same. This project is an approved Hazard Mitigation Project.

Question 18:

The RFP has a few sections that address surety bonds which appear to conflict; what surety bonds (Performance and/or Payment) and for what value (100% or \$10 mill) will be required of awarded Contractor(s)?

Answers 18:

Performance and payment bonds are required at contract execution for 100% of the contract price. Performance and payment bond commitment letters for 100% of the contract price are required upon submission of the proposal response.

Question 19:

Will the VIWAPA award the 5 projects within this RFP separately or all to 1 contractor?

Answer 19:

Projects may be awarded separately.

Question 20:

We have learned that it is highly unlikely and/or extremely cost prohibitive to obtain some of the insurance required by the RFP. Would the VIWAPA consider removing Section C. 2. from Exhibit A?

Answer 20:

The insurance requirements for Section C.2 is required for this project.

Question 21:

Can VIWAPA define "acceptance" of the project?

Answer 21:

"Acceptance of Work" refers to a process where invoiced work is verified to have been completed in a satisfactory manner.



Question 22:

Can the due date be extend?

Answer 22:

No. Unfortunately, due to the overall timelines and objectives we are unable to extend the deadline.

Question 23:

May bidders get a copy of the sign in sheet for the pre bid meeting?

Answer 23:

See attached.





VIRGIN ISLANDS  
**WATER  
AND POWER  
AUTHORITY**

P.O. BOX 1450  
ST. THOMAS, USVI  
U.S. VIRGIN ISLANDS 00804-1450  
TELEPHONE: (340) 774-3552  
FAX: (340) 774-3422

November 22, 2019

Lindsay Riello  
**Haugland Energy, LLC.**  
336 S. Service Rd. Melville, NY 11747  
[lriello@hauglandllc.com](mailto:lriello@hauglandllc.com)

**RE: PR-13-20 USVI COMPOSITE POLE INSTALLATION PROJECT**

Dear Ms. Riello:

The Virgin Islands Water and Power Authority hereby request a proposal and price quotation for the above-referenced procurement.

The Authority shall hold a **MANDATORY** pre-bid conference on **Wednesday, December 4, 2019, at 10:00 am, AST**, at the Authority's Administrative Conference Room located at 9720 Estate Thomas, 3<sup>rd</sup> floor, Al Cohen's Plaza on St. Thomas. Offerors are advised that only mandatory pre-bid meeting attendees shall be qualified to move forward during this procurement process.

**Please note that the last day for submitting any questions to this proposal is Tuesday, December 10, 2019 at 4:00 pm, AST.** Responses to questions submitted in accordance with this request for proposal shall be transmitted to qualified Offerors no later than **Monday, December 16, 2019 at 4:00 pm, AST**.

The Authority has created a file share site for ***PR-13-20 USVI Composite Pole Installation Project***. In order to access and download documents pertaining to the procurement, users must access the share drive by going to <https://fileshare.viwapa.vi/>, then login to the file share site using the below credentials:

**Username: PR-13-20-user**

**Password: 7T9BDDPr**

**A complete copy of the proposal must be submitted electronically in PDF format. Transmission must be fully completed on or before 10:00 am, AST, on Thursday, December 19, 2019, to me at [contractservices@viwapa.vi](mailto:contractservices@viwapa.vi).** Proposals that are received at the specified time and date will be printed and publicly read at 2:00 pm, AST, at the Authority's Administrative Conference Room located at 9720 Estate Thomas, 3<sup>rd</sup> Floor, Al Cohens Plaza on St. Thomas. Offerors must provide their Data Universal Numbering Systems Number (DUNS). Please insert the number below and return a copy of this letter with your proposal.

**A Bid Bond in the amount of Five (5%) percent of your proposal price must be submitted with your response. Performance and Payment Bond Commitment Letters must also accompany your response.** Failure to comply with any bond requirement may result in your proposal being declared non-responsive.

PR-13-20  
November 22, 2019  
Page 2 of 2

There is no grace period and proposals submitted after the due date and time for submission shall be rejected.  
If any questions arise concerning this proposal, please contact me at [contractservices@viwapa.vi](mailto:contractservices@viwapa.vi).

Sincerely,

*Delores Donovan*

Delores Donovan  
Manager, Contract Administration

Attachment:    Specification w/Attachments  
                  Professional General Contract Terms  
                  IRB Tax Letter

Insert DUNS Number: 07-849-5238



**Haugland Virgin Islands**  
336 South Service Road  
Melville, NY 11747  
**Phone:** 516-336-6720  
**Fax:** 516-336-6722

## **William Haugland, Sr.**

William Haugland is an entrepreneur with over 35 years of experience in the construction industry. Bill started his career as an Operating Engineer. Then studied at Hudson Valley College with a major in Electrical Construction. He was selected for the Northeastern Apprentice Training Program (NEAT). Bill completed the 7,000 hour program and graduated in 3 ½ years as Journeyman Lineman. Shortly after, he started B&J, a company specialized in underground and overhead electrical line work. In 1990, Bill sold B&J to the Asplundh Tree expert company and formed a utility construction division - shortly thereafter was renamed Asplundh Construction and is still in business today. Bill led them through a great period of growth and success with his strong leadership skills and innovative ideas.

In 1999, Bill left Asplundh Construction and formed a partnership with Keyspan Energy - shortly after, he bought out Keyspan's interest and formed the company Hawkeye. In 2003, during his ownership of Hawkeye, Bill also built and now owns a 54 MW power plant in Greenport - which is under contract to Long Island Power Authority. In six short years, Bill's team at Hawkeye grew to over 1,200 employees, and in excess of \$250 million in sales. Hawkeye was sold in 2006 to Tenaska (a private independent energy company), and Bill remained CEO for 3 years.

Bill's next acquisition was in December 2006. He purchased the Grace Asphalt Plant from Mr. Grace and family - then sold it 4 years later to New York City Department of Transportation. Bill started Grace Industries and entered the heavy highway civil construction industry. Now, combined with Haugland Energy as the utility construction provider, Grace Industries furthers Haugland Group's ability to perform complex construction projects with 500+ employees. Bill also owns a marine terminal business with 2 water sites in Inwood and Glen Gove in Nassau County LI that provides heavy highway civil construction materials, marine transport and trucking services.

Given his wealth of knowledge and experience, Bill is now leading his latest business endeavors to great success in the construction industry. Bill says that his business model is simple, "Build a great team, work safe and smart, and provide our employees with the best equipment and tools that are well-maintained".

Mr. Haugland is proud to be a union contractor and is very involved in all aspects of training and safety. He has served in multiple roles and is still a member of many boards. Bill maintains strong relationships with industry leaders, local union workers, and International Building Trades and Electrical Workers Unions (IBEW). He is also a certified IBEW lineman and a long standing member of the Operating Engineers Local Union 138.

Bill is an officer and board member of National Electrical Contractors Association (NECA) which negotiates collective-bargaining agreements with the IBEW in ten states in the Northeast. In addition, two of Bill's sons, Bill Jr. and Joseph, are currently sitting on building trade boards.

Through The Haugland Family Foundation, Bill has given more than \$10 million to hospitals, education, medical research, children's causes, marine and other environmental initiatives.

## **BIOGRAPHY**

**Mr. John Reynolds, CPA, CCIFP**, Chief Commercial Officer of Haugland Group LLC and its affiliates, brings over 20 years of construction business management experience with over 17 of those years dedicated to the construction industry. As Chief Commercial Officer (CCO), he synergizes his technical abilities with his business acumen to promote the integration of Haugland Group's field and back office operations to leverage the company's value for its customers

In his past capacity, as Chief Financial Officer, Mr. Reynolds oversees strategic financial planning and overall financial management for the Haugland Group Companies ensuring strict financial controls and compliance with all applicable laws, regulations, and recognized industry best practices.

To ensure the steady expansion of the Haugland Group, LLC, Mr. Reynolds builds and maintains strong relationships with banks and insurers to guarantee available funding and he spearheads the due diligence efforts for potential acquisitions. He also conducts in-depth financial analysis, prepares corporate budgets and financial statements, oversees payroll processing, and coordinates internal and external financial audits.

Mr. Reynolds also brings vast contracting expertise gained through his prior role as Vice President of Contract Administration at Hawkeye, LLC, yet another highly successful enterprise that was founded by William Haugland. At Hawkeye, LLC, Mr. Reynolds provided oversight for financial and job cost reporting for all reporting divisions, provided oversight of the Contract Administration department, and implemented new accounting software, among other accomplishments, all during a period of great expansion.

Earlier in career, Mr. Reynolds built and honed his accounting skills while working as a Tax and Audit Manager at Bloom Hochberg and Co, PC, CPAs.

### **PROVEN SKILLS**

Strategic Financial Planning & Analysis | Financial Controls and Compliance | Financial Statement Preparation

Business Processes Development and Improvement | Business Expansion and Startup | Mergers & Acquisitions

Banking & Surety Relations | Credit/Bonding Facility Management | Vendor & Customer Relations

Contract Negotiations | Contract Administration & Compliance

#### **Advanced Knowledge of:**

Viewpoint Construction Software | ECMS | JD Edwards | Timberline Construction Accounting

## **CAREER HISTORY**

**Chief Commercial Officer**, Haugland Group, LLC, Plainview, NY, 2019-Present

**Chief Financial Officer**, Haugland Group, LLC, Plainview, NY, 2010 -2018

**Vice President of Contracts**, Hawkeye, LLC, 2001 - 2010

**Biography:** John Reynolds, CPA, CCIFP

- continued -

**Tax and Audit Manager**, Bloom Hochberg & Co., PC, CPAs, New York, NY, 1996 - 2000

*(Note: entries above list the last position held at the employer)*

**SELECT ACHIEVEMENTS**

**Role:** Chief Financial Officer, direct on island oversight of work planning and execution of restoration of US Virgin Islands electrical infrastructure recovery post Hurricane Irma/Maria. Focus on leveraging technology to aid in the damage assessment, tracking and reporting of daily recovery progression to VI-WAPA, local government designates, and FEMA personnel

**Scope:** 6-month involving upwards of 800 personnel.

**Employer:** Haugland Energy Group LLC

**Client:** Virgin Island Water and Power Authority

**Role:** Chief Financial Officer, overseeing financial processes during an extended period of peak work volume; subsequently guided the company through a successful audit conducted by the Suffolk County District Attorney's office in relation to prevailing wage verification for work performed by Grace Industries on Super Storm Sandy debris removal.

**Scope:** \$30M, 6-month **Hurricane Sandy storm restoration project** – involving upwards of 150 personnel.

**Employer:** Haugland Group | Grace Industries, LLC

**Client:** Suffolk County Department of Public Works, NY

\* \* \* \* \*

**Role:** VP, Contract Administration, in charge of contract coordination for New York and New England region.

**Scope:** \$165M multi-year contract, primarily unit cost based – **rebuilding distribution circuits** for two electrical systems, Niagara Mohawk & New England Power, as the Lead Contractor and Alliance Partner with National Grid. This project utilized 400 line workers and presented unique challenges: meeting the large manpower resource demand, and training workers unfamiliar with unit tracking and recording. Not only were those challenges met, but the team also successfully shifted the safety culture, substantially improving worker safety yet still reducing National Grid's cost per mile. These achievements were further set against the backdrop of Hurricane Katrina – a catastrophic storm which added its own significant nationwide resourcing challenges during the project's lifecycle.

**Employer:** Hawkeye, LLC

**Client:** National Grid

**EDUCATION & PROFESSIONAL DEVELOPMENT**

Bachelor of Science in Accounting – Binghamton University, 1996



**Biography:** John Reynolds, CPA, CCIFP

- continued -

**Training & Certifications:**

Certified Public Accountant – State of New York, 1998

Certified Construction Industry Financial Professional, 2014

**Affiliations:**

American Institute of Certified Public Accountants, Member since 1999

Construction Financial Management Association, Member 2010

The Institute of Certified Construction Financial Professionals, Member 2014

## **BIOGRAPHY**

**Mr. Thomas Halpin**, Vice President, Electrical Operations, Haugland Energy Group, LLC, brings over 30 years of experience in the power line construction business, as a journeyman lineman and then as an estimator, project manager and executive. Mr. Halpin owned and operated Halpin Line Construction, a New England company that specialized in overhead distribution and transmission, underground distribution, fiber optic installation, substation construction, and storm restoration.

In 2003, Halpin Line was purchased by Hawkeye, LLC, then owned by William Haugland. Through this acquisition, Halpin Line grew to become a leader in the utility business in New England. Mr. Halpin has managed line construction and storm restoration projects for: National Grid, NSTAR, Central Maine Power, Northeast Utilities, Central Vermont Public Service, Pennsylvania Power and Light, First Energy, Detroit Edison, PEPCO, AEP, FP&L, Entergy and various Municipal Utilities.

Equally impressive, Mr. Halpin is a **passionate industry advocate and leader** who channels his business acumen, vast technical knowledge and dynamic interpersonal skills for the industry's betterment. He has accepted invitations to take increasingly responsible roles with the National Electrical Contractors Association (NECA) and the Northeast Joint Apprenticeship Training (NEAT) program. These roles allow him to shape the future of the industry, ensuring continuous improvement of safety programming and a ready talent pipeline for years to come. [See "Education & Professional Development: Affiliations" for more details].

Mr. Halpin also maintains strong relationships with I.B.E.W. locals and officials across the nation, enabling Haugland Energy, LLC to seamlessly supplement its labor resources during large ongoing projects and/or storm restoration efforts. Dynamic, real-time scalability of operations is one of the keys to our success and Mr. Halpin's networking has been invaluable to that effort.

## **PROVEN SKILLS**

NECA Leadership | Industry Advocacy | Shaping Industry Trends | Safety Advocacy | Labor Relations

Project Oversight & Administration | Estimating Quality Control & Reviews

## **CAREER HISTORY**

**VP of Operations**, Haugland Energy Group, LLC, Plainview, NY (Cape Cod/Northern Office), 2012 – Present

**Consultant**, Various Clients, 2010 – 2012

**President**, Halpin Line Construction, LLC, Halpin Line LLC (subsidiary of Hawkeye, LLC) | Concurrently served as **Executive Vice President** of Hawkeye LLC, Weymouth, MA., 2003 – 2010

**CEO/Owner**, Halpin Line Construction Co. Inc., 1978 – 2003

*(Note: entries above list the last position held at the employer)*

## Biography: Thomas Halpin

- continued -

### SELECT ACHIEVEMENTS

**Role:** VP of Operations / Project Executive – Labor Relations

**Scope:** \$22M **rebuild of four sections of overhead circuits** – 30+ crew members including linemen, apprentices, Environmental Managers, equipment operators, and onsite Safety Reps.

**Employer:** Haugland Energy Group, LLC

**Client:** Central Maine Power | Iberdrola

\* \* \* \* \*

**Role:** Project Executive

**Scope:** \$1M **13.8kV feeder replacement**, spacer cable and pole installation with a 15-member crew of linemen and apprentices.

**Employer:** Haugland Group, LLC

**Client:** Wakefield Municipal Light

\* \* \* \* \*

**Role:** Labor Relations / Project Executive New England Region

**Scope:** Lead Contractor/Alliance Partner on \$165M **rebuild of distribution circuits** with 200 crew members working at a time in New England, primarily linemen and apprentices, and nearly 400 employed for the project's duration.

**Employer:** Hawkeye, LLC

**Client:** National Grid

\* \* \* \* \*

**Role:** VP of Operations / Project Executive

**Scope:** Contractor of choice for \$20M, multi-year agreement to **rebuild distribution circuit/overhead line**, utilizing crews of up to 100 linemen.

**Employer:** Halpin Line / Hawkeye, LLC

**Client:** NSTAR South (New England)

### EDUCATION & PROFESSIONAL DEVELOPMENT

Bachelors Degree in Business Management, Babson College, Wellesley, Ma.

#### Affiliations:

**NECA:** Vice President District 10 (lead executive position for the outside electrical line contractors nationally) | National NECA Executive Committee / Board of Directors | Chairman of the National NECA Safety Task Force | National NECA Labor Relations Committee Member.

**National NECA/IBEW:** Outside Apprenticeship Advisory Committee | Outside Negotiating Task Force | IBEW LU 104 OSHE Board of Directors

**Northeast Joint Apprentice Training (NEAT) Program:** Member of Board of Directors



Haugland Virgin Islands Inc  
18A Estate Havensight  
St Thomas, VI 00803  
9-A La Grande Princess Unit #8  
St Croix, VI 00820  
340-714-9009

## **DOMINIC DEDOMINICIS**

**Haugland Virgin Islands**  
***Superintendent***

**2018 – Present**

**Haugland Energy Group LLC**  
***Journeyman Lineman***

**2017 – 2018**

**Asplundh Construction, *Foreman***  
*CL&P/ Eversource Troubleshooting Project*

**1999 – 2014**

**CL&P/ Eversource, *Superintendent***

**1990 – 1999**

*Service center, overhead & underground department; all overhead distribution systems and direct buried/ manhole systems*

**Florida Power & Lighting, *Journeyman Lineman***

**1990**

**CL&P/ Eversource, *Journeyman Lineman***

**1989**

**CL&P/ Eversource, *Journeyman Lineman***

**1985**

**Received journeyman lineman apprenticeship program**

**1985**

**IBEW Local 42 lineman apprenticeship program**

**1981**

**CT. DOT Bridge Engineer/ Project Manager**

**1980**

*All positions listed above are the last held with the organization.*

## **EDUCATION AND TRAINING**

BS, Civil Engineering  
UConn

## **MILITARY SERVICE**

Reserve 1995-2000  
Active Duty Army 1992-1995

## **AREAS OF EXPERTISE**

Storm Restoration | Troubleshooting | System Hardening | System Reliability | Direct Buried Systems  
Manhole Systems | Switchgear | Overhead & Underground | Splicing and Terminating  
Reclosures | PMH9 & PMH5 Switchgear | Primary Metering | Residential & Commercial Installations



Haugland Virgin Islands Inc  
18A Estate Havensight  
St Thomas, VI 00803  
9-A La Grande Princess Unit #8  
St Croix, VI 00820  
340-714-9009

## **ANTHONY JALBERT**

### **Haugland Virgin Islands**

**2017 – Present**

#### ***Superintendent***

*Lead a storm power restoration operation of over 450 men on the island of St. Croix in the aftermath of Hurricane Maria, successfully energizing the island over the course of three months. This work continued into permanent mitigation and feeder hardening projects, including composite pole installations. Oversaw all aspects of project management, manpower/equipment movements, and daily operations management.*

### **IBEW Local 104**

**December 2011 – August 2017**

#### ***Journeyman Lineman***

*Building, repairing, maintaining, and modifying the Nation's electrical grids, working with all voltages under energization. Project Highlights: Helicopter Lineman (WINCO), Indian Point Nuclear Plant Substation Maintenance, Maine Power Reliability Project, Various Storm Mobilizations (Maria, Irma, Sandy, Matthew, etc.).*

*All positions listed above are the last held with the organization.*

## **EDUCATION AND TRAINING**

BA, History  
University of Southern Maine

AAS, Electrical Engineering Technology  
Southern Maine Community College

IBEW/NECA Apprenticeship Graduate  
Northeastern Joint Apprenticeship Training Program  
*Finished the program with 7500 hours of on the job training in the outside electrical field. Learned Transmission, Distribution, Underground, and Substation construction.*

## **SKILLS AND CERTIFICATIONS**

- OSHA 10
- Reasonable Suspicion Training
- NEAT Tutor/Instructor
- First Aid/CPR
- PoleTop/Bucket Rescue
- Confined Space Training
- TWIC/STX Marine Entry
- Rigging/Heavy Lift Certified/Signal Person
- Helicopter Linework Certified
- Advanced Computer/Tech Skills
- Electrical Theory
- Endurance in High Stress/Long Hour Scenarios
- Communication
- Teamwork
- Time Management



Haugland Virgin Islands Inc  
18A Estate Havensight  
St Thomas, VI 00803  
9-A La Grande Princess Unit #8  
St Croix, VI 00820  
340-714-9009

## **STEPHEN OHALLORAN**

**Haugland Virgin Islands** **2018 – Present**  
**Project Manager**

*Composite Pole Contract on the following islands: St. Thomas, St. Croix, Water and Hassel*

**Haugland Energy Group LLC** **2017 – 2018**  
**Superintendent**

*Direct oversight of the USVI emergency electrical power restoration following Hurricanes Irma and Maria.*

**Hawkeye** **2006 – 2017**  
**General Foreman**

*CMP Falmouth Underground Project  
Western Mass Electric/ Northeast Utility distribution job Southwick MA  
Martha's Vineyard Project Hendrix distribution N-STAR  
Holyoke Gas & Electric distribution project  
Bemis Line Construction Western Mass Electric/ Northeast Utility Springfield, MA*

**Halpin Line Construction 1998-2006**  
**Distribution Lineman**

**Grattan Line Construction 1996-1998**  
**Distribution Lineman**

*All positions listed above are the last held with the organization.*

## **EDUCATION AND TRAINING**

Coursework in Electrical Engineering  
Mt. Ida College, Newton, MA

## **MILITARY SERVICE**

Reserve 1995-2000  
Active Duty Army 1992-1995

## **SKILLS AND CERTIFICATIONS**

- OSHA 10, OSHA 30
- Reason Suspicion Training
- Hoisting license (MA & RI)
- Supervisor Training Course
- Federal Motor Carrier Safety
- Pole Top/ Bucket Rescue
- First Aid & CPR
- Signal Person/ Rigger Training
- 25kV & 34.5kV Gloving Procedures